

Issue #78

RIGGS-ALLEN®

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REPORT

Your Source
Of Companies For Sale,
Acquisitions Wanted
& Financing Opportunities

Acquisitions Available

Companies available for sale or merger
with revenues of at least \$1,000,000 or
included as editor's choice.

MANUFACTURING Page 3

DISTRIBUTION Page 5

SERVICE Page 6

RETAIL Page 14

OTHER Page 16

MINING Page 18

ACQUISITIONS WANTED Page 20

SEEKING FINANANCING Page 21

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Riggs/Allen® Report is a private, confidential, multiple listing service covering middle market merger, acquisition, divestiture and corporate finance opportunities.

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Listings include a wide variety of businesses for sale or merger that have revenues of \$1,000,000 or larger and also include Acquisitions Wanted, Sources of Corporate Financing and Seeking Corporate Financing.

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Display advertising is available, allowing those who serve the M&A industry to efficiently reach prospects via a focused medium.

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RIGGS-ALLEN®

P U B L I S H E R S

Riggs Graphics, Ltd.

P.O. Box 795, Southport, CT 06890

Phone Fax (203) 340-3621

E-mail address: writeus@riggsallen.com

Internet: www.riggsallen.com

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6. To be included in the Riggs/Allen® Report a listing must be consistent with our goal of publishing a multiple listing report of relevant middle market merger, acquisition, divestiture and corporate finance opportunities. All companies listed for sale must have revenues of at least \$1,000,000. Slightly smaller companies with particularly attractive characteristics may be approved for listing. We do not accept listings from franchisors but will accept listings for the secondary sale of existing franchise units that meet our other requirements. We do not accept real estate listings unless the real estate is the business, such as with hotel, quarry, warehouse, agricultural and natural resource properties.
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Manufacturing

MANUFACTURER OF ENVIRONMENTAL
REMEDATION PRODUCTS
REVENUE: \$30,000,000
PRETAX: \$16,000,000
PURCHASE PRICE: \$50,000,000.
LOCATION: SOUTHEAST
CODE: 11275-I

MANUFACTURER OF ELECTRICAL
HOUSEHOLD TABLETOP APPLIANCES - USA
/ CHINA
REVENUE: \$15,000,000
PRETAX: \$2,006,000
PURCHASE PRICE: \$TBD
LOCATION: OTHER
CODE: 11272-I

FIRE TRUCK MANUFACTURER
REVENUE: \$10,350,000
LOCATION: MIDWEST
CODE: 11271-I

MOLD FABRICATION & PLASTIC PARTS
MANUFACTURER REVENUE: \$8,000,000
PRETAX: \$2,500,000
LOCATION: UNITED STATES
CODE: 11279-I

MANUFACTURING - ELECTRICAL
COMPONENTS
REVENUE: \$7,000,000
PRETAX: \$341,000
LOCATION: MIDWEST
CODE: 11278-I

Acquisitions Available

Innovative manufacturing business with tremendous potential for sale. Currently manufacturing at full capacity to meet demand for product line that is capable of cleansing polluted waters. Global demand for this new product. Patents pending. Offered to forward thinking entrepreneurial principals only. Financials required. Request an NDA by e-mail to DiversifiedBusinessBrokers@gmail.com.
SIC: 2221 Code: 11275-I

Headquartered in the US with a factory in China, the Company designs, manufactures, and exports electrical household appliances. It has been dealing in international trade with Asia for over 3 decades and supplying high quality kitchen appliances to OEM customers in North America for the past 12 years. Products include coffee makers, roaster ovens, toaster ovens, and hot plates that are carried by major retailers from Wal-Mart and Target to Williams Sonoma and Bed Bath & Beyond. Products are sold in the US (77% of sales), Canada (10%), and Mexico, Central and South America (13%). Operating from a combined 330,000 square feet, the Company has a production capacity of 3 million units annually. Growth opportunities include geographic market expansion into areas such as Europe, designing products that cater to "green" standards, and expanding the product line to include additional coffee maker types, electric kettles, electric grills, medical devices, beauty care, and outdoor appliances.
SIC: 35000 Code: 11272-I

Long-established Upper Midwest Company designs, manufactures & delivers high-quality, affordable fire trucks to firefighters nationwide. By implementing manufacturing efficiencies & focusing on a select product range, this Company has controlled costs & increased both sales and profits despite economic conditions. The Company's large and attractive showroom & manufacturing plant is conveniently located and visible from a major roadway. Its manufacturing facilities are state-of-the-art and can accommodate significant sales growth and/or the inclusion of new product lines.
SIC: 3713-03 Code: 11271-I

This Midwest company is ISO CERTIFIED & specializes in the rapid fabrication of aluminum molds to customer specs. The unique niche allows the company to support the medical, aerospace, automotive & general consumer products markets. Both automotive & non-automotive based customers. Historically profitable, paying its 2 shareholders significant benefits plus salaries ranging from \$600K to over \$1M per year. Principles Only. Must submit signed (Seller-provided) Confidentiality/Non-Disclosure/Non Compete Agreements & Verified Financial Information.
SIC: 30 Code: 11279-I

This Company manufactures electrical components used in a variety of applications and maintains an equally diverse customer base. The company boasts high quality, outstanding service and custom designed, cost effective solutions resulting in customer satisfaction and repetitive business. In business more than 20 years, the company is very profitable and has demonstrated consistent growth of sales prior to the most recent economic downturn. Although the company has realized a reduction of sales and profitability during this general economic stress, it has not only survived but remained very profitable and is now positioned to take advantage of the recovery period, continuing the growth of sales and profitability. This company would be an excellent acquisition for a strategic or synergistic partner as well as a third party acquisition.
SIC: 3678 Code: 11278-I

Manufacturing

MANUFACTURER, DIST, & INSTALLER OF
TRAFFIC CONTROL EQUIPMENT
REVENUE: \$5,465,134
PRETAX: \$525,474
PURCHASE PRICE: \$4,500,000
LOCATION: SOUTHEAST
CODE: 11277-I

TRADEMARKED MANUFACTURER OF
FITNESS EQUIPMENT
REVENUE: \$3,200,000
PRETAX: \$534,000
LOCATION: UNITED STATES
CODE: 11276-I

MANUFACTURING & WHOLESALE
DISTRIBUTION
REVENUE: \$2,031,000
PRETAX: \$145,000
LOCATION: MIDWEST
CODE: 11274-I

COMMERCIAL DOORS AND DOCK
COMPANY
REVENUE: \$1,559,277
PRETAX: \$7,940
PURCHASE PRICE: \$800,000
LOCATION: SOUTHEAST
CODE: 11273-I

MACHINE TOOL MANUFACTURER
REVENUE: \$1,000,000
PRETAX: \$213,000
PURCHASE PRICE: \$1,100,000
LOCATION: NORTHEAST
CODE: 11270-I

Acquisitions Available

This company sells product to a wide range of customers, including the DOT, local municipalities, counties and contractors. In addition, the company also specializes in constructing intersections and traffic signal installations throughout the state. They also manufacture traffic signals and solar, school & fire station signs. Their management team averages 20 years with the company and their crew members average 10 years with the company. One of the owners is willing to stay on long term. There are numerous opportunities to significantly increase sales. • 2010 3 Months: • Sales \$1,947,23 • EBITDA plus Owner Benefit \$241,278
SIC: 3647 Code: 11277-I

Unique opportunity to acquire a company that has an excellent reputation as a trademarked provider of fitness equipment and furniture. The owner believes the business is positioned for significant growth, needing only the right partner with existing procurement capabilities to execute on \$15MM in yearly quotes.
SIC: 3949 Code: 11276-I

Established for nearly 40 years, this niche sports related manufacturing and wholesale distribution company has been serving clients throughout the United States. Just recently, the company began servicing two other countries, one outside of North America, which are virtually untapped growth markets. The company has one patent. The real estate and buildings utilized for the business have been appraised at \$1,175,000. The owner will consider selling, leasing or leasing with option to buy.
SIC: 3599 Code: 11274-I

Located in a metro area of North Carolina, this well established commercial door and dock business specializes in installation, products and service. For more than 45 years they have installed and serviced commercial roll-up doors, building strong customer relationships and a stellar list of customers ranging from large retailers to public service companies. The dock division is growing rapidly and accounts for approximately one third of total sales. This division distributes a comprehensive line of products used in the loading dock industry. The 12,000 SF facility is strategically located with easy interstate access and is available for lease or purchase. This is an excellent opportunity for a first time buyer considering they have a 45 year track record, experienced staff, an excellent facility and, as you will see when you visit, considerable upside potential!
SIC: 1799 Code: 11273-I

Well established custom machine tool manufacturer with some patented products. Owner is absentee and wishes to fully retire. Good add on prospect or ideal for individual with some industry experience. Many systems computerized, especially the quote software. Large present and past customer list. Ripe for acquisition since it has been on autopilot for 5 years.
SIC: 3545 Code: 11270-I

Distribution

WHOLESALE DISTRIBUTION BUSINESS
REVENUE: \$43,123,221
PURCHASE PRICE: \$11,400,000
LOCATION: SOUTHEAST
CODE: 11265-I

PETROLEUM MARKETER — BRANDED C-
STORES AND FUEL DISTRIBUTOR
REVENUE: \$21,000,000
PRETAX: \$2,700,000
PURCHASE PRICE: TBD
LOCATION: MOUNTAIN STATES
CODE: 11264-I

FARM EQUIPMENT DEALERSHIP MULTIPLE
LOCATIONS
REVENUE: \$15,100,000
PRETAX: \$569,000
LOCATION: MIDWEST
CODE: 11263-I

MANUFACTURER/DISTRIBUTOR
REVENUE: \$5,680,675
PRETAX: \$498,802
PURCHASE PRICE: \$2,750,000
LOCATION: SOUTHEAST
CODE: 11269-I

WHOLESALE DISTRIBUTOR OF PRODUCE
REVENUE: \$5,483,915
PRETAX: \$305,935
PURCHASE PRICE: \$945,000
LOCATION: ALL
CODE: 11268-I

DISTRIBUTOR OF FOOD SERVICE

Acquisitions Available

Business for sale in the Atlanta Metro Area. This business is a well established wholesale distribution company located in the Atlanta Metro area. The business has no customer concentration and a strong track record. All financials are based on tax return data. Owner is pricing business as 4 times cash flow 2 yr average, plus inventory at cost, plus real estate at appraised value. Serious and qualified inquiries only.
SIC: 5085 Code: 11265-I

The Company markets retail petroleum products (gasoline, diesel and lubricants) at three convenience stores and one truck stop. The Company also operates wholesale bulk fuel plants supplying diesel, gasoline and lubricants to industrial, oil field, construction, and agricultural customers. Highlights include • Very attractive state tax domain • Virtually no environmental risk (see further details) • Located on Interstate highway; major national transport route • Long-tenured, qualified management team Prime retail locations; well established as a market leader • Stable gross profit margin • Resource-rich area hosts a strong energy industry
SIC: 5541 Code: 11264-I

Established and authorized farm equipment dealership located in Indiana. The dealership has two locations and services customers in three states. This dealership has a superior name and reputation and has been in business since the 1950's. They specialize in the sales and service of new and used farm machinery and some residential equipment. The company represents many nationally recognized brands in the industry. Each department has a manager and the employees are cross-trained for additional flexibility. This is an excellent opportunity for geographical expansion.
SIC: 5083 Code: 11263-I

In less than 8 years, this manufacturer/distributor has made an impact in the recreational and leisure industries by positioning their products with nationally known big boxes and grocery chains. Their sales have grown steadily in the past three years despite the current economic conditions. Cash flow increased 250% in one year to seven figures. Their recognized success is attributed to the quality, service and innovation they bring to the marketplace. Their future growth and opportunities lie in continuing to develop new markets and going international. The ideal candidate for this business would be a strategic buyer or someone with a high level corporate sales and/or marketing background. Sales for 2010 thru May - \$2,589,203; Adjusted EBITDA - \$797,554. • 2010 5 Months • Sales \$2,589,203 • EBITDA plus Owner Benefit \$797,554
SIC: 5099 Code: 11269-I

Entity is a wholesale distributor of fresh produce, dairy products, cooking oil, and paper products to the educational, healthcare, and restaurant food service industries. This is a well run, consistent, and long established business with a steady cash flow and stable employment team. The business is located in the heart of one of the wealthiest Metro areas in America. The new owner will benefit from immediate and significant cash flow that comes from an established business. There is considerable potential to add more customers and increase revenues by a new owner who understands how to grow sales through further account development. Professional business appraisal was completed in 2009.
SIC: 5141 Code: 11268-I

The company is an authorized dealer for all major brands of ranges,

Distribution

EQUIPMENT FOR RESTAURANT &
HOSPITALITY INDUSTRY
REVENUE: \$5,095,025
PRETAX: \$356,635
LOCATION: WEST COAST
CODE: 11267-I

DISTRIBUTOR OF BUILDING MATERIALS TO
THE CARIBBEAN ISLANDS
REVENUE: \$4,610,000
PRETAX: \$345,900
PURCHASE PRICE: LOCATION: SOUTHEAST
CODE: 11266-I

PERSONAL INJURY MEDICAL AND
REHABILITATION PROVIDER
REVENUE: \$10,100,000
PRETAX: \$4,418,000
PURCHASE PRICE:
LOCATION: SOUTHEAST
CODE: 11300-I

Service

ENVIRONMENTAL SERVICES
REVENUE: \$6,126,698
PRETAX: \$804,265
PURCHASE PRICE: \$6,000,000
LOCATION: SOUTHEAST
CODE: 11322-I

Acquisitions Available

ovens, dishwashers, disposals, etc. Their purchasing department coordinates the purchasing and receipt of these items to meet with jobsite requirements, as well as verifying all finishes, door swings, etc. to insure a functional and complete food service facility. Complete service manuals and operating instructions are accumulated and assembled into binders for the customer's personnel. The company's experience and reputation in this industry are its major assets. They have been able to complete projects on time, thus assuring that customers and other suppliers on the project can complete their segments on time. They have an excellent centrally located facility, allowing service to all of Southern California. They are a member of a buying group that allows more competitive pricing. The company enjoys 50% repeat customers.
SIC: 504603 Code: 11267-I

Profitable, single source construction products distributor serving the commercial and residential building industry in the Caribbean Islands. Product line ranges from construction materials, windows, doors and hardware to appliances, cabinetry, plumbing and lighting fixtures. Customers include architects, builders, developers and homeowners. Recognized as one of the premier export companies in its field, the Company acts as a single source supplier for entire projects—managing the timely supply of materials to ensure cost effective consolidated shipments to the overseas jobsite.
SIC: 5039 Code: 11266-I

Well positioned, highly profitable provider of rehabilitation and medical services to improve function to patients with musculoskeletal and extremity disorders in SE Florida. Medical services range from diagnostic and rehabilitation therapy to interventional surgical procedures. Staff handles patients covered by major medical insurance providers, Medicare, Personal Injury Protection, and Workman's Compensation. Medical license or background not required.
SIC: 8041 Code: 11300-I

Acquisitions Available

Outstanding Opportunity - Rapidly Growing Business! This full service environmental and recycling company continues to grow with the ever-increasing public awareness for environmental protection and recycling. Their clients are located throughout the Southeast and Midwest and include federal, state and local authorities, national transportation firms, utility companies and many private entities. A fleet of vacuum tankers, sealed roll-off containers and various earth moving equipment are used for clean-up activity of hazardous and non-hazardous waste. The company also operates an on-site non-hazardous waste consolidation and solidification pit for transfer to landfills and non-hazardous incinerators. Strengths of this business include the wide variety of services provided, the vast array of equipment, quick response time, and the experienced work force they have been able to hire and retain over the years. Cash flow already exceeds the total for 2009 with record sales and profits expected this

Service

FURNITURE DISTRIBUTION
REVENUE: \$3,524,522
PRETAX: \$797,854
PURCHASE PRICE: \$3,200,000
LOCATION: ALL
CODE: 11321-I

MEDICAL IMAGING COMPANY
REVENUE: \$3,435,440
PRETAX: \$1,186,867
LOCATION: SOUTHWEST
CODE: 11320-I

ADULT DAY HEALTHCARE CENTER (ALL
HELP RUNS)
REVENUE: \$3,400,000
PRETAX: \$1,000,000
PURCHASE PRICE: \$2,750,000
LOCATION: UNITED STATES
CODE: 11319-I

JANITORIAL SERVICE COMPANY
REVENUE: \$3,160,000
PRETAX: \$430,000
PURCHASE PRICE: \$
LOCATION: SOUTHEAST
CODE: 11318-I

Acquisitions Available

year! This is a great opportunity to own a well-established and profitable business with high growth potential. Real Estate available for \$1,500,000 Jan - Jul 2010 Sales \$4,880,100 EBITDA plus Owner Benefit \$1,037,058
SIC: 4953 Code: 11322-I

This company supplies previously owned wholesale and retail furniture purchasing options as well as the delivery and installation services required with such purchases. Multiple revenue channels, a wide variety of profit centers and a diverse customer base have propelled this company to one of the largest and most profitable regional players of its kind in the West. Annualized cash flow for 2009 is projected to be \$800,000 and the company is benefiting from rising gross margins.
SIC: 5021 Code: 11321-I

Founded in 2004 the Company attained profitability within its first 10 months and has continued to experience healthy growth. That growth recently drove the company to open a second location which attained profitability within the first 6 months. Part of the company's success has been its ability to reach out to and target one of the Southwest's primary minority demographics. By offering bilingual services this medical imaging company fills a needed role while supplementing their standard client base within a specialized market niche. The company operates year round, and is not subject to seasonality. *Additional Information: Facilities: *Diverse Client Base *Strong Profitable Growth *Two Locations *Strong Relationships *Excellent Track Record *Modern Technology Support/Training: Seller willing to provide transition training. Reason Selling: Seller moving into other business. Employees: 17
SIC: 621512 Code: 11320-I

This is Adult Day Health Care center is a licensed, community recreational services to Adults . It established under 15 years. The Facility has permit of about 200+/- units,.....Registrances 1,200+/- and growing registered Clients, Billable of 130-150 Clients per day in average. This Facility Is Funded By Medical and subsidized by Medicare and get paid weekly. The Participants are mainly Elderly and must be on Medical or Medicare. The Center provide Medical assessments, Nursing services, Health screening, Nutritional counseling, Therapies, Social services, Exercise, Cultural and Recreational activities, transportation and Other Services.. Gross revenues: \$ 3.4M +/- .SDC: \$1 M (all in Tax reports) Asking price on Business: \$ 2.750,000 . Down : 70-80%. (SBA Pre-approved for Qualified Buyers only). Real Estate: Landlord is selling the Real estate, asking for \$2,890,000 (Purchase with exiting tenant on Lease). "Try offer \$ 2,5M). This is a all help runs business.
Code: 11319-I

Well established, profitable provider of janitorial services primarily to condominium and homeowners associations in Southeast Florida. Recognized as one of the premier companies in its industry, the Company provides an unparalleled level of customer service and, consequently, an enviable record of customer retention.
SIC: 7349 Code: 11318-I

Well-established, specialist solar installation company primarily serv-

Service

PROFITABLE SOLAR PANEL INSTALLATION
LEADER REVENUE: \$3,000,000
PRETAX: \$250,000
LOCATION: WEST COAST
CODE: 11317-I

INDUSTRIAL MAINTENANCE COMPANY FOR
SALE
REVENUE: \$2,973,000
PRETAX: \$1,089,586
PURCHASE PRICE: \$2,250,000
LOCATION: SOUTHWEST
CODE: 11316-I

DURABLE MEDICAL EQUIPMENT SUPPLIER
REVENUE: \$2,928,115
PRETAX: \$258,462
PURCHASE PRICE: \$2,200,000
LOCATION: SOUTHEAST
CODE: 11315-I

GROWING, CASH FLOW RICH RESIDENTIAL
PLUMBING / HVAC CO.
REVENUE: \$2,650,000
PRETAX: 650,000
PURCHASE PRICE: \$1,695,000
LOCATION: NORTHEAST
CODE: 11314-I

Acquisitions Available

ing San Francisco Bay Area residences is available. Company has refined operations to make installations more efficient and profitable. The company also provides education that supplies the company with a steady stream of qualified employees, and continues to build their respected brand. Only three years old, already a profitable business amidst a severe recession, with triple digit sales growth in 2009, and into 2010. Expansion potential even greater if sellers, who want to remain with the business, can work with buyers — who might have California construction industry experience (California contractor's license required, and sellers will use their licenses to facilitate the sale and transfer or stay to help grow the company). Direct industry experience not essential; however, buyers should bring to the team strong managerial, finance, and sales and marketing leadership with a focus on quality installations, and expanding profitable solar installation financing.
SIC:5074 Code:11317-I

This company is solely owned and licensed in the State of Arizona to provide industrial maintenance support to a number of large corporations around the state. The company employs approximately 22 employees on a consistent basis. All employees are multi-crafted and MSHA-OSHA certified and trained in environmental hazards recognition. The company is on track to book approximately \$ 3 million in sales in 2010. The owners believe that this growth in demand for their services will continue throughout the year and are projecting an increase in demand for their services in 2011. The company owns more than \$750,000 in equipment and tools that are included in the purchase price.
SIC:7349 Code:11316-I

Do you want to buy a business that you do not need direct industry experience to run, has had terrific profitability for many years (including 2009), is in the healthcare arena and is servicing the fastest growing segment of the American population-baby boomers? Our client, who wants to retire, founded this business some 15 years ago and has grown it into one of, if not the, largest durable medical equipment suppliers in the market they serve! They offer all the standard products including wheelchairs, scooters, custom rehab equipment, respiratory equipment and disposable medical supplies, among others. Approximately 50% of their business is generated from wheelchairs and custom rehab systems. They also have a retail store on site and provide a multiple of other services related to their product lines. The key to their success over the years has been the owner's ability to hire, train and retain good people and provide exceptional service to the healthcare community. They have a wealth of experience in every facet of their business and therefore, besides the obvious D.M.E. candidate, the Seller believes someone coming out of corporate America with good people skills and/or marketing and/or sales skills is an ideal candidate. This is an outstanding opportunity in every respect!
SIC:5999 Code:11315-I

This business is well established for 20+ years with an excellent reputation and has weathered several cycles in the general construction industry over the years. The target market is primarily residential service/replacement Plumbing and HVAC, with commercial volume being only 5% of revenue. Most recently, the company has withdrawn from the new installation / construction side of the HVAC business and has focused on the service business only. The company acquired franchise rights, which has shown tremendous upside potential, as a matter of fact, recurring service revenues have significantly grown throughout the past 3 years (and it was only the new construction side of the business that had burdened the company with a decline in rev-

Service

HVAC COMPANY
REVENUE: \$2,529,658
PRETAX: \$536,209
PURCHASE PRICE: \$1,400,000
LOCATION: ALL
CODE: 11313-I

TRANSLATION COMPANY WITH DOUBLE
DIGIT GROWTH YEAR OVER YEAR FOR 5
YRS.
REVENUE: \$2,500,000
PRETAX: \$400,000
PURCHASE PRICE: \$1,295,000
LOCATION: WEST COAST
CODE: 11312-I

TRUCKING & DIESEL REPAIR BUSINESS
REVENUE: \$2,490,844
PRETAX: \$413,466
PURCHASE PRICE: \$2,385,000
LOCATION: ALL
CODE: 11311-I

Acquisitions Available

enue / profitability). The current seller's discretionary cash flow is very strong. The business is attractively priced, and a buyer can recoup his initial cash outlay of only \$550,000 in approximately a year. Free cash flow (after debt service/ acquisition) is approximately \$500,000, with significant upside potential. The business is pre-qualified on an SBA lending basis, there is little bank debt to be assumed at \$150k; and the assumption of \$185,000 A/P is more than offset by A/R of \$300,000 (all current). A buyer will obtain a projected return on down payment of 90%, on an after-debt service basis! The owner is motivated to make this an easy transfer and will assist a buyer in all aspects of the transfer. However, while the owner is selling, he could also envision a partnership with a qualified buyer. The long-term, loyal employee base will stay with the business and will ensure the continued growth. *** ALL DATA IS BASED ON SIGNED TAX RETURNS***
SIC:15420100 Code:11314-I

This is a very clean business with excellent records to support the very handsome cash flow it generates. Manager is able to be 'away' from the business and it can successfully operate in his absence.
SIC:1711 Code:11313-I

This Translation Company has aggressively become the leader in its market with its dominance in this top ten language. Its impressive growth record over the last five years continues through this record setting worldwide financial crisis with double digit growth year over year. Located in the United States it has recently established several off-shore locations to support the growth, provide synergistic value and offer 24/5 service to a worldwide client base. Product & Services: • Translation, edit and proof – approx 80% of revenue • Linguistic QA and hourly tasks – 15% of revenue • On-site translation – 5% of revenue. The Company has extensive experience in the following industries: IT, Marketing, Tourism, Automotive, Engineering, Patents, Finance, Insurance, Law, and Life science. The rapid growth of the Company, which has been initiated and driven by one entrepreneur, 2007 with just five employees did \$850,000.00 in sales and 2010 will hit \$2,500,000.00, with an Owners Cash Flow of \$400,000.00. It's important to note, that with the opening of off shore offices in late 2007, mid 2008 and late 2009 required large amounts of travel, resources, and time away from the day-to-day operations affecting profitability. In addition to the price pressures of the unprecedented worldwide financial crisis this Company has not realized its full income potential. The value to this acquisition is as follows: • Dominance: Largest vendor in its major language in the industry. • Margin enhancements with its off shore locations. • Low cost producer in this segment. • Strategic operating cost savings on acquisition. • Income benefit of a focused management. • With a slow recovery experiencing double digit revenue growth – 38% year to date increase. The asking price is \$1,295,000.00. Complete financial information will be provided to the qualified buyer.
SIC:7389 Code:11312-I

This trucking company was started in 1999. When the new owner took over in 2006 the company had 4 trucks. Currently it owns 16 over the road tractor-trailers, 5 reefers, 1 dry box, and 8 thermos tankers. They have been growing and remain very profitable. This year they expect to increase business by 15%. They plan to add 5 more trucks, and add on to their existing facility, by building a 20' X 40' diesel parts & supply storage room. They are centrally located in an area with a low cost of living. They cover all 48 states. They have their own diesel repair and alignment shop which lets them maintain their own fleet.
SIC:7549 Code:11311-I

Service

INTERNET/DISTRIBUTION PARTS BUSINESS
REVENUE: \$2,481,618
PRETAX: \$768,167 PURCHASE PRICE:
\$3,700,000
LOCATION: SOUTHEAST
CODE: 11310-I

ENVIRONMENTAL CONSULTING AND CIVIL
ENGINEERING SERVICES
REVENUE: \$2,200,000
PRETAX: \$326,000
LOCATION: MIDWEST
CODE: 11309-I

MENTAL HEALTH PRACTICE W/2
BEAUTIFUL OFFICE PROPERTIES
REVENUE: \$1,712,000
PRETAX: \$155,270
PURCHASE PRICE: \$449,000
LOCATION: MIDWEST
CODE: 11308-I

ASSISTED LIVING CENTER- SOUTHWEST
IDAHO
REVENUE: \$1,708,786
PRETAX: \$562,096
PURCHASE PRICE: \$4,100,000
LOCATION: MOUNTAIN STATES
CODE: 11307-I

SOIL REMEDIATION SERVICES COMPANY
REVENUE: \$1,657,544
PRETAX: \$663,877
PURCHASE PRICE: \$3,000,000
LOCATION: SOUTHEAST
CODE: 11306-I

Acquisitions Available

Florida Internet business for sale. Seller has owned this highly profitable internet/distribution parts business for 12 yrs. Business can be re-located anywhere but needs to be re-located from sellers existing location. Virtually no competition in this industry and the original manufacturer no longer supports the product lines. High cost of entry in to business limits possibility of new competition. Big opportunity for expansion. All internet leads are "organically" driven with virtually no advertising costs or Yahoo pay for click fees. No seasonality to business. All buyers must demonstrate financial ability. Net income through May 2010 up 37%. Includes \$750k inventory. (\$2.4m @ retail value).
SIC:7375 Code:11310-I

This company provides ecological engineering solutions to complex issues as community master planning, municipal code review and writing, sustainable infrastructure analysis and engineering, site development planning and design, natural resource investigation and permitting, and wastewater feasibility and management. The company has been in operation for many years and proven to be very successful, very profitable. The owners are seeking additional capital to expand the business with an opportunity to sell the company to a strategic or synergistic partner.
SIC:8711 Code:11309-I

Excellent opportunity for the executive/administrative minded buyer. You manage the business and the health care professionals generate the income. Fully staffed. Buyers need not be licensed counselors or therapists. In operation since 1982 w/continued growth. Owners want to retire. During 2009 a new owner/operator could have earned a W-2 Salary of \$100K plus additional Seller Discretionary Earnings of \$155,270 (SDE represents a return of 34.6% on the \$449,000 ask price). Real Estate for sale at an additional \$985,000.
SIC:8011 Code:11308-I

The enterprise offering is a 39-unit/44-bed, private pay, residential assisted living facility which provides residence housing, including meals, housekeeping, and other services for its residents. For those residents who are not self sufficient, nursing care and other programs and services are available. The enterprise offering is comprised of an approximately 29,500 sq. ft. single story residential improvement located on a +/-1.77 acre parcel. Residents are provided room and board with a variety of additional services available on a level of care basis. Its key market advantages are its quiet residential location in an upscale neighborhood and high quality of personal service with low employee turnover. The property is currently 97% occupied and has a history of high occupancy.
SIC:8051 Code:11307-I

The Company is a leading provider in its service area of soil treatment and recycling services for contaminated sites. The primary service is the thermal treatment of petroleum contaminated soil. The Company has a complete thermal treatment plant and vehicle fleet. They treated approximately 55,000 – 60,000 tons of soil annually in 2008 - 2009 and expect the same volume level in 2010. Most soil is trucked in, treated and then disposed of by delivery to a local landfill for use as cover soil. The facility has the capacity to process 100,000+ tons annually. The Company has been in business since 1992 and relocated to the current facility in 2005. The owner has other significant business interests and is offering this business for sale as part of a divestiture for retirement. The owner oversees this business as an absentee owner. This company represents an excellent add-on opportunity for a larger environmental / remediation services business seeking geographic or service capability expansion.
SIC:4959 Code:11306-I

Service

FULL SERVICE GAS STATION WITH
MULTIPLE PROFIT CENTERS
REVENUE: \$1,515,795
PRETAX: \$205,076
PURCHASE PRICE: \$1,150,000
LOCATION: CENTRAL SOUTHERN
CODE: 11305-I

SKILLED LABOR COMPANY
REVENUE: \$1,383,129
PRETAX: \$269,406
PURCHASE PRICE: \$1,900,000
LOCATION: SOUTHEAST
CODE: 11304-I

DIAGNOSTIC IMAGING COMPANY
REVENUE: \$1,240,397
PRETAX: \$73,020
LOCATION: SOUTHEAST
CODE: 11303-I

TV BROADCAST AND CABLE CONTENT &
DATA SOLUTIONS PROVIDER
REVENUE: \$1,130,000
PRETAX: \$362,000
PURCHASE PRICE: LOCATION: ALL
CODE: 11302-I

AUTO REPAIR FACILITY
REVENUE: \$1,100,000
PRETAX: \$313,000
PURCHASE PRICE: \$780,000
LOCATION: MIDWEST
CODE: 11301-I

SIGNIFICANT GROWTH COMPANY IN HR/
MEDICAL INDUSTRY
REVENUE: \$1,000,000
PRETAX: \$375,000
PURCHASE PRICE: \$875,000
LOCATION: UNITED STATES
CODE: 11299-I

Acquisitions Available

1,200 sq. ft. fuel island – currently operates as a true full service gas station. Convenience store is 1,248 sq. ft., and next door is a 700 sq. ft. space currently used for parts but could be used for expansion or food court, etc. Separate 1,200 square foot office space and showroom, and a 4,000 sq. ft. auto repair and tire shop in the rear of the property. Basic auto repair services provided – alignments, oil changes, maintenance, state inspections, etc. Also a full service tire dealer with multiple brands. The business also carries high end mowers to serve the local farming community. Price includes buildings and real estate of 1.29 acres at major highway intersection.
SIC: 7538 Code: 11305-I

This company has a niche business providing labor for specialty steel construction work. Their clients consist of three large commercial contractors working in the greater Charlotte area. Despite the economic downturn, 2009 still showed a strong finish with only a 17% drop in sales; the EBITDA plus owner benefit was in excess of \$500,000. • 2010 5 Months: • Sales \$801,056 • EBITDA plus Owner Benefit \$542,113
SIC: 8099 Code: 11304-I

This highly respected diagnostic imaging company is nationally accredited in nuclear cardiac imaging, echocardiography and vascular ultrasound, including cerebral vascular, peripheral arterial and peripheral venous exams. They also perform Right heart specific echocardiograms. The staff includes certified and registered sonographers. The owners are willing to stay on for an extended period of time. There are numerous expansion opportunities available to grow the business. This is a rare opportunity to acquire one of the most experienced and respected diagnostic imaging firms in the Southeast.
SIC: 8099 Code: 11303-I

Technical leader in the design and development of advanced technologies for content and data automation, management, distribution and live-to-air solutions for the television industry. Customer base includes high profile cable and broadcast networks, network affiliate stations and major service providers. Emmy Award winning technologies. System solutions can be configured for single channel or scaled to the needs of very large, multi channel, fully redundant operations. Management willing to stay after sale.
SIC: 7373 Code: 11302-I

This 5 bay auto service shop has been established for close to 50 years. They are located in a large growing community on a major thoroughfare in the Indianapolis area. This shop is a full service repair facility that includes all assets. They are well known for their exceptional service and dedication to the community. The Seller will introduce the buyer to major fleet accounts and to other clients as needed. Real Estate is available.
SIC: 7538 Code: 11301-I

Our client provides measurable productivity improvements to its clients by considerably reducing employee turnover. The seller is operating an organizational development consulting firm providing its clients with advice on hiring, managing and developing employees. The company provides client custom solutions by way of web on-line testing tools for measuring organizational effectiveness of employees. East Coast customers provide the majority of revenues, with medical segment revenues being the major portion. The company can count Fortune 500 companies among their long-term customer base and has excelled in resolving very special customer needs. The

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Listing Categories

_____ Acquisitions Available:

_____ Acquisitions Wanted:

_____ Financing:

Type of Company

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_____ Service:

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78

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11263	11270	11277	11284	11291	11298	11305	11312	11319	11327
11264	11271	11278	11285	11292	11299	11306	11313	11320	11328
11265	11272	11279	11286	11293	11300	11307	11314	11321	11329
11266	11273	11280	11287	11294	11301	11308	11315	11323	11330
11267	11274	11281	11288	11295	11302	11309	11316	11324	11331
11268	11275	11282	11289	11296	11303	11310	11317	11325	
11269	11276	11283	11290	11297	11304	11311	11318	11326	

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Service

Acquisitions Available

seller s facilities are located in central NJ and can easily be accessed from major highways, however, a relocation is possible without any significant impact on the business. The company has experienced tremendous growth in 2010 by doubling six months YTD revenues and more than doubling cash flow versus the same 09 period. In prior years, the company enjoyed a stable sales level for the past five years, with the exception of 2008 due to the economic environment, whereas the 09 cash flow grew back to 06/ 07 levels. The business is pre-qualified on an SBA lending base for \$345k, subject to buyer s financials, and with only \$225k down payment and \$285k seller financing, a buyer will acquire a proven consulting firm with a sustainable competitive advantage that will generate \$180k in after debt owner benefits. The owner wants to retire and will provide an extended transition time, including a potential consulting agreement, whereas key employees will stay on. *** ALL DATA BASED ON SIGNED TAX RETURNS ***

SIC:15420100

Code:11299-I

Retail

Acquisitions Available

KWIK KAR LUBE & TUNE
REVENUE: \$1,000,000
PRETAX: \$260,006
PURCHASE PRICE: \$2,300,000
LOCATION: CENTRAL SOUTHERN
CODE: 11297-I

Price includes the land and building!4 bay free standing building w/ lifts, built on a 40,000+ square foot lot. The business is located in an extremely busy area of Collin County. Huge traffic count – and over 50,000 customers serviced by this location! Customers come mostly from Collin and Denton Counties. A stable staff with great tenure, excellent purchasing power available through the brand alliance, and great brand recognition make this an excellent business opportunity.
SIC:7538 Code:11297-I

FIRE ALARM & SECURITY COMPANY
REVENUE: \$1,000,000
PRETAX: \$270,000
PURCHASE PRICE: \$1,000,000
LOCATION: NORTHEAST
CODE: 11298-I

Twenty Year old fire and security installation company. Over 40% of revenue is annually renewable income. Staff is well trained. Office personnel are numerous relatives who are all overpaid. Seller will train on critical quoting and bidding aspects. Key technicians are all young but have over 12 years experience. Great lifestyle business or add on branch for an industry buyer. Revenues and profits have been stable. No outside sales force but reliant on referrals from customers and fire marshalls.
SIC:5211 Code:11298-I

LAWN, GARDEN, FARM & RECREATION
EQUIPMENT
REVENUE: \$6,000,000
PRETAX: \$225,000
PURCHASE PRICE: \$925,000
LOCATION: NORTHEAST
CODE: 11296-I

Established 50 yr old equipment dealer with premier brands. Staff is well trained and loyal. Owner is retiring. Sells to a wide region. Customer base is very loyal. Seller will help finance. Price includes real estate, service equipment, fixed assets and goodwill. Business has had historical profits over \$600k on sales of \$7.3M. Ideal for sales oriented buyer or another equipment dealer.
SIC:5261 Code:11296-I

HARDWARE, LUMBER & BUILDING
MATERIALS
REVENUE: \$2,200,000
PRETAX: \$235,000
PURCHASE PRICE: \$1,200,000
LOCATION: NORTHEAST
CODE:11294-I

Co-op branded hardware store and building materials supplier. In business over 30 years. The rural store has somewhat of a monopoly on the local market. Onwer is only part time due to other business interests. Perfect lifestyle business for a buyer seeking to live in a rural community. Price includes real estate. Can be sold without realty initially under a lease purchase. Good time to buy before the construction and building market reboundns.
SIC:5211 Code:11294-I

SPECIALTY RETAIL WITH REAL ESTATE
REVENUE: \$2,200,000+
LOCATION: MIDWEST
CODE:11293-I

Specialty retail established 10+ years. Located on 3.5 choice acres, the 50,000+ square foot building was designed with this business in mind. However, property could easily be converted to other types of

Retail

Acquisitions Available

PET STORE
REVENUE: \$2,103,562
PRETAX: \$42,737
PURCHASE PRICE: \$960,000
LOCATION: SOUTHEAST
CODE:11292-I

PHARMACY
REVENUE: \$1,202,500
PRETAX: \$73,213
PURCHASE PRICE: \$625,000
LOCATION: SOUTHEAST
CODE: 11291-I

FRANCHISE RETAIL SALES
REVENUE: \$1,033,000
PRETAX: \$237,000
PURCHASE PRICE: \$59,5000
LOCATION: NORTHEAST
CODE:11290-I

CLEAN RETAIL SHOP IN AN "OLD TOWN,
MAIN STREET" SETTING ON NJ SHORE
REVENUE: \$500,000
PRETAX: \$140,000
PURCHASE PRICE: 395,000
LOCATION: NORTHEAST
CODE:11295-I

DRY UTILITY SYSTEMS CONTRACTOR
REVENUE: \$24,033,104
PRETAX: \$4,721,910
PURCHASE PRICE: CONFIDENTIAL
LOCATION: WEST COAST
CODE: 11286-I

retail/commercial use. The business has been profitable every year since its founding! Over the past four calendar years sales have remained fairly consistent, ranging from \$2.2-\$2.4 M+.
SIC:5700 Code:11293-I

This pet store offers birds, fish, reptiles, small animals and puppies and kittens, including registerable breeds, crosses and mixed breeds from the community. The owners of this pet store have developed a great team of employees that are well trained and attentive to each and every customer's needs. Their clients come from all over for their selection of pets and pet supplies. Live animal sales range between 50% and 60% of total revenue, supplies between 30% and 40%, and food fluctuates around 10% of gross sales.
SIC:5999 Code:11292-I

This pharmacy is located in a thriving town in up-state South Carolina just off of Interstate I-85. The pharmacy is open Monday thru Friday from 9:00 am to 6:00 pm and still generates in excess of \$200,000 i EBITDA plus owner benefit to the Seller. The pharmacy is being offered with \$135,000 in inventory values at cost and \$75,000 worth of FF&E (including a Robotic Prescription System) included in the sale price. Additionally, we are offering 10 year financing with only 20% down payment! With all of the aforementioned and a 10 year track record, this is an outstanding opportunity for an individual pharmacist to become their own boss and control their own destiny!
SIC:5912 Code:11291-I

With over 1 million dollars in sales, this established and profitable business is a terrific opportunity for a current sales manager or marketing driven individual or partnership. Products and services include floor care products, and air & water purification systems. Extensive sales training is available if necessary along with franchise support, to insure your success. Experienced field sales force and 2 long-term retail locations included, one in central NH and one in western NH.
SIC:5719-29 Code:11290-I

Our client is successfully operating a specialty furnishing retailer that provides window fashions from the industry's leading manufacturer. Products include blinds, window shadings and accessories, and the seller provides full installations of all products. The seller has a de-facto exclusive for the manufacturer's line with virtually no competition within 35 miles. The retail location is very nice - in an "old town, main street" setting. There is plenty of traffic, and the town is one of the highest per-capita income areas on the shore. The company has an excellent reputation having been in business for close to fifteen years. The business acquisition is pre-qualified on a SBA lending base, and with only \$130k down payment, a buyer will obtain a \$150,000 cash flow per year. There is no debt to be assumed, and a buyer will start out with \$125,000 in assets. The seller is very motivated and will extend a six months training period to a new owner. *** ALL DATA BASED ON SIGNED TAX RETURNS ***

SIC:15420100 Code:11295-I

The company is a utility contractor that specializes in the installation of underground dry utility systems, primarily gas lines in the Southern California area. The company has been established for over 20 years and the owners desire to achieve some liquidity. The company currently has over 40 crews that are complete with crew trucks, air compressors, welding equipment, and trailers capable of

Service

Acquisitions Available

hauling as much as 2,500 (+/-) feet of polyethylene gas pipe to job sites as well. Crews are dispatched each day to various job sites in Orange, Riverside and San Diego counties. Most work is performed on pre-negotiated prices. Crews are supported with various boring machines, backhoe excavators, large dump trucks, low bed delivery trucks and other equipment. The company employs over 200 and has a fleet of 87 pieces of rolling stock and thousands of pieces of modern production equipment. The equipment is in excellent condition and has an approximate Fair Market Value of \$4,800,000.
SIC:1623 Code:11286-I

Other

AGGREGATE SUPPLIER &
INFRASTRUCTURE (ROAD, BRIDGE,
CONCRETE UNDERGROUND UTILITY)
RESIDENTIAL & COMMERCIAL
CONTRACTOR
REVENUE: \$15,000,000
PRETAX: \$2,500,000
PURCHASE PRICE: CONFIDENTIAL
LOCATION: WEST COAST
CODE: 11284-I

The Company was established in 1972, employs nearly 150 people, and owns nearly 350 acres of land. The fair market value of tangible hard assets (excluding quarries, asphalt, and concrete plant) exceeds \$17 million. The Company has been able to generate annual EBITDA of up to \$3 million in spite of the tremendous investment required to permit approximately 23 million tons of aggregates with asphalt plant permits, as well as an asphalt and concrete plant. The Company is now expecting to generate approximately \$2.5 million per year in additional annual profit (plus yearly increases) from the quarries each year for the next 15-20 years. The Company is located in a growing area with little to no competition and performs a variety of construction services to both the public and private sectors and offers a broad range of unparalleled services
SIC:1611, 1623 Code:11284-I

MRI DIAGNOSTICS, LAB, PAIN MANAGEMENT
AND MEDICAL PRACTICE
REVENUE: \$14,224,946
PRETAX: \$4,637,157
PURCHASE PRICE: \$11,638,000
LOCATION: MIDWEST
CODE: 11283-I

MRI Diagnostics, Lab, Pain Management and Medical Practice specializes in every aspect of neuroscience and pain management. It also offers a variety of ancillary services including neuro-diagnostics. The business has experienced high growth and solid financial results. The business has invested in the latest medical technology and software. The majority of clients come from referring physicians in the communities where the facility is located. This business is suited to a buyer(s) who is a licensed medical doctor, hospitals or large medical centers. Two of the locations have CON s and the third the 3rd operates from a state ruling whereby 51% (or greater) of the MRI revenue must come from referral of internal patients who visited a Medical Practitioner in the same center that also provides the MRI service. The current owner(s) is willing to stay on in a consulting or employment capacity as needed. The state requires business ownership to be by a practicing physicians, hospitals or medical centers.
SIC:801101 Code:11283-I

TRANSPORTATION & DUMPSITE
MANAGEMENT CO.
REVENUE: \$4,990,000
PRETAX: \$1,300,000
LOCATION: WEST COAST
CODE: 11289-I

The Company was originally established in 1991 and has been a leader in facilitating the import and export needs of the construction industry in California. The Company specializes in dumpsite management throughout several nearby counties. Throughout the years The Company has successfully completed thousands of mid to large scale earth moving projects. During these years The Company has established a sound reputation for integrity, performance, and customer service. The Company specializes in transportation of fill materials and is able to provide its clients with all of the heavy equipment, trucking, personnel, haul route permits, and street sweeping needed for virtually any project. The Company provides an economical, turnkey service for earth transportation. The Company was recently awarded an exclusive municipal contract which is expected to generate revenues in excess of \$30,000,000 spread out over 5-10 years. The work on this contract is set to commence in 2009.
4.2121E+27 Code:11289-I

Other

REO & FORECLOSURE REAL ESTATE
SPECIALISTS
REVENUE: \$4,905,727
PRETAX: \$3,417,489
PURCHASE PRICE: \$7,900,000
LOCATION: WEST COAST
CODE: 11288-I

WHOLESALE TREE NURSERY
REVENUE: \$2,508,575
PRETAX: \$44,585
PURCHASE PRICE: \$8,500,000
LOCATION: SOUTHEAST
CODE: 11287-I

7-ELEVEN STORE
REVENUE: \$1,927,000
PRETAX: \$131,000
PURCHASE PRICE: \$449,000
LOCATION: NORTHEAST
CODE: 11285-I

GRANITE COUNTERTOP FABRICATION &
INSTALLATION
REVENUE: \$1,132,000
PRETAX: \$290,000
PURCHASE PRICE: \$650,000
LOCATION: NORTHEAST
CODE: 11282-I

Acquisitions Available

One of the largest, most successful REO & Foreclosure specialty real estate brokers. Specializing in the Southern California market, it also does business throughout the State. Extremely profitable, and conservatively projected to grow significantly when, sometime in 2010, Federal and Banking restrictions - which have restricted inventory since 2009 - are loosened. The REO industry sector is forecasted to continue at a high % of total residential sales for the next several years, with the Company continuing to occupy a market-leading position. Buyers could recoup their investment very quickly, and continue to enjoy handsome profits in ensuing years.
SIC:6531 Code:11288-I

Family owned and operated for over 50 years, this large wholesale tree nursery offers a vast supply of native broad-leafed coniferous evergreens, deciduous trees and shrubs. Hundreds of species and varieties of in-ground trees and shrubs, all in staggered growth levels, cover approximately 1,000 acres of land. Approximately two-thirds of the acres are leased and can be easily transferred to a new owner. The seller owns the remaining acres and they are included in the sale at the appraised value of \$1,890,000. All acreage for sale was appraised on 1/27/10. The equipment used in the business is also included in the sale. Their customer base includes wholesalers and large landscape companies along the east coast. With an over 50 year history, quality reputation, huge inventory and selection, this nursery is an excellent investment opportunity.
SIC:5193 Code:11287-I

Southern Maine location at a traffic rotary. High volume store doing nearly \$2M/yr in sales. Store has canopied gas and is a popular spot for morning coffee. They have the usual c'store array of items and do sandwich delivery. Being part of the 7-Eleven franchise system helps ensure you are on the leading edge of the industry trends and that you receive continual training and support. Price includes the one-time franchise fee.
SIC:5399-01 Code:11285-I

This regional New England company has found a winning combination in quality workmanship, timely and professional service, and affordable pricing. The firm fabricates quality granite and marble countertops in its own shop and installs them for customers in residences across Massachusetts, New Hampshire, Vermont, and Maine. Among the most popular and worthwhile home improvements is an upgrade of kitchen countertops to granite or marble. It is uniquely poised to capture the resurgence in consumer confidence and home improvement investment expected in the years ahead. The current owner has developed an effective system for marketing and selling product, and has been rewarded with steady business growth. Even in the recession year of 2009, sales were strong.
SIC:5032-04 Code:11282-I

Mining

PENNSYLVANIA COAL MINE
REVENUE: \$20,000,000
PRETAX: \$10,000,000
PURCHASE PRICE: \$20,000,000
LOCATION: MIDWEST
CODE: 11281-I

DINIDZA VERMICULITE MINE
REVENUE: \$2,000,000
PRETAX: \$500,000
PURCHASE PRICE: \$20,000,000
LOCATION: OTHER
CODE: 11280-I

Acquisitions Available

Surface coal mine of 2,000+ acres, including all operating permits. Mine currently using front shovels, drag lines and excavators. Complete engineering studies show reserves of 500,000,000 tons. Has permits from 1800's and is the finest mine available at this time. Firm price of \$20,000,000. Interested buyer must sign NCND agreement and provide proof of ability to obtain closing funding prior to receiving detailed information. Closing funding may be available to qualified buyer.

Code:11281-I

DINIDZA VERMICULITE MINE SHAW HILLS COMPLEX ZIMBABWE HISTORY: Dinidza Vermiculite Mining (Pvt) Ltd., owns and operated a Vermiculite mine in the Shaw Hills complex 240 km Southeast of Harare, the capital city of Zimbabwe, Africa. The initial beneficiation plant commenced production in 1994 with production capacity of 600 mt of final product per month. Between 1988 and 1991 the company obtained Mineral Rights consisting of 30 registered claims and a tribute agreement with the leaseholders. The mine has a total surface area of 1,788 hectares (4,418 acres). Extensive upgrading has included the addition of an ore preparation and drying facility so that the current production capacity of the beneficiation plant is 1,800 mt of final product per month. The company's assets have a present value of \$8M. **GEOLOGY AND ORE RESERVES:** The mineral rights consists of 30 registered claims in the Shawa Carbonite Complex with a total surface area of 1,625 ha. Geological exploration for Vermiculite was completed by two independent geologists whose reports verify proven reserves of recoverable Vermiculite is 280,000 mt and probable ore reserves are estimated at 3.6 million tons of marketable Vermiculite equating an expected mine life of over 80 years at a production rate of 40,000 mt p.a. **THE PRODUCT:** Economic deposits of Vermiculite contain 22% and 90% Vermiculite, with most deposits containing 35% (low-grade) - 50+% (high grade). Vermiculite applications attributes are low density, good insulation properties and high absorption capacity for exfoliated materials in building aggregates, non-combustible construction panels for insulation products and in agriculture. Vermiculite is used as an aggregate to impart light weight to plaster, cements and premixes, and offer thermal and acoustic insulation and fire protection for steel structures in buildings and underground mines. It is used for blown insulation and as a additive to foundry sand and in refractory blocks and bricks used in furnaces.

Agriculture uses are as soil conditioner, a fertilizer, animal feed carrier, and a growing medium in horticulture. The ore is mainly asbestos free. The annual mine sales are \$2,000,000. **MINING PROCESS:** Mining is mechanical excavation in open cast pits, with a current excavation depth at 15 meters and can go to a 50 meter depth. The material mined is transported to the plant and stored in a primary stockpile for feeding into the plant. Stockpiling is of 40,000 mt with a monthly consumption of 10,000 mt. **PRODUCTION PROCESS:** Ore preparation is initiated by our extensive ore preparation facility that screens, crushes and dries the ore to a 16 mm particles with less than 6% free moisture. The drying unit consists of a 12m rotary drum dryer heated by a coal furnace. The dried ore is then screened on tow vibrator screens where the oversized (16mm) and undersized (0.5mm) particles are screened out. Present production capacity is 1,000 mt per month. **INTERNATIONAL MARKETS:** World consumption of Vermiculite is approximated at 475,000 tons. The U.S.A. is a large producer and consumer of Vermiculite. The international market, excluding the U.S.A., is approximately 250,000-300,000 mt per year. South Africa is the largest Vermiculite exporter and the dominant world supplier. Dinidza's production will represent

Mining

COATING AND ENCAPSULATION AND RELATED INDUSTRIES
REVENUE: \$10,000,000 TO \$50M PRETAX:
\$3,000,000 TO \$10M PURCHASE
PRICE: \$TBD
LOCATION: UNITED STATES
CODE: 11323-I

Acquisitions Available

11% of total world consumption. Processed product is trucked to east African ocean port of Beira, Mozambique, for shipment to customer. Palobar in South Africa, the largest Vermiculite producer, recently raised the price to \$300 mt. PRICE AND SUMMARY: Firstly, the price of the mine with all located equipment is \$20,000,000. Secondly, this preview is based on the general information furnished to undersigned by company principal and is published to solicit a qualified funded offer for this one of a kind mining project. The ore is of outstanding quality and the accessibility and ease of removal is unparalleled.

Code:11280-I

Our client is actively in the market searching for likely candidates to acquire. Of special interest is anything core to the Company; Ceramics, Kevlar, Specialty coatings and encapsulation, Lamination and Hermetic sealing businesses. Our business model has multiple phases to it and thus quite interested in IP and End item assemblies/Top Assemblies that involve; power engineering (modular power applications), Surveillance (C5ISR programs; Antenna, UAV's, Mobile Communication systems), IR and Laser targeting/ Sensor systems, Microwave communications, Alternative energy, Engineering services and depot repair. Target Company Product Offerings Feature;1. Coating, Encapsulation, Test and Engineering Services2. Mechanical components and systems; Electric Motors, Gears, Power Supplies /APU's3. Electromechanical Systems: RPV's= Air, Land and Sea, Sensors and Reconnaissance4. C5ISR Intelligence Equipment , Surveillance, IR Systems, Sensors/Laser Designators, Communication Systems5. Software and Mechanical Systems involved in Encryption, Steganography and Cyberwarfare6. Depot Repair, Maintenance and Overhaul 7. Plating and Mechanical Finishing8. Plasma Cutting and Etching

Financial Features;1. Sales range \$10 million to \$50 million2. EBITDA from \$3 to \$10 millionMarkets Served;

1. Technology
2. Defense
3. Medical
4. Green Alternative Energy
5. Infrastructure (Obama initiatives)
6. Oil & Gas (Electronic Controls)
7. Distribution and Engineering Services

Operating Features;1. Unique engineering or problem solving; technically sophisticated2. Quick Turns/ Short Lead time 3. Backlog at least 40% of the month4. Service orientation, Excellent Market Reputation, scalable5. Along with production Depot Repair and Engineering Services6. Multiple Market Segments Served, (no customer concentrations of 80%)7. Ideally low inventory requirements (this is not absolute)8. Non-union houseWe are well capitalized and can get a deal done within ninety to 120 days assuming the candidate acquisition passes the appropriate diligence activity without unusual circumstance.

SIC:35000

Code:11323-I

Retail

TECHNOLOGY, RECYCLING, ALTERNATIVE ENERGY OR OTHER NICHE PRODUCT BUSINESSES WANTED
REVENUE: \$5,000,000 TO \$25,000,000
LOCATION: MIDWEST
CODE: 11327-I

BUILDING MATERIALS OR SERVICES, BUSINESS SERVICES, NICHE DISTRIBUTION, SPECIALTY MANUFACTURING
REVENUE: \$5,000,000 OR GREATER
PRETAX: \$1,000,000 OR GREATER
LOCATION: ALL
CODE: 11324-I

Acquisitions Wanted

Established Investment Group of Partners looking for business acquisitions in the areas of software technology, technology services, recycling, alternative energy (except wind), or any other industry with proprietary or niche products. They are preminantly interested in service and distribution businesses.
SIC:73 Code:11327-I

These partners are looking to partner with entrepreneurs to take their business to the next level. Most of their investment transactions have been with private company entrepreneurs seeking liquidity, who almost always have reinvested to share their proven ability to transition entrepreneurial companies into professionally managed organizations. Their focus is on building the people and processes necessary to support a strategic growth plan. They invest across a wide variety of industries and have been particularly successful in building materials and services, business services, niche distribution and specialty manufacturing.
7.3899E+14 Code:11324-I

Service

WOULD YOU LIKE TO EXPORT YOUR PRODUCTS TO ASIA?
REVENUE: \$3,000,000
PRETAX: \$300,000
LOCATION: ALL
CODE: 11325-I

SELL YOUR PRODUCTS THRU OUR CHANNELS
REVENUE: \$500,000
LOCATION: ALL
CODE: 11326-I

Seeking Representation

The majority of U.S. Manufactures have shifted to Overseas, Those that remain either are Growing stronger or just get by. Do you know? as of today, the label of "MADE in U.S." is still a Gold Standard in many Countries especial in Asia like China, they welcome and able to affort buy products that "made in U.S". We are seeking to represent Products made in U.S. or in Canada and export to China and other part of Countries. Export in BULK ONLY. Products we are capable to export are: 1- Argricualtural Products: Organic Fertilizers, Farm raise dried Foods. (Meats, Grains...etc) 2- Green Energies Products: equipments and supplies.
SIC: Export Wanted Code: 11325-I

We are minority woman own corporation, we seeking to represent low tech Products, made in U.S. and sell them to U.S. Government Agencies. The Products we are interested in: must be manufactured in U.S and have solid reputable history. Non Union. It is not necessary to be profitable in the past 3 years. Has its own website(s) and it should be interactive with our websites, if we end up co-operating.
Code: 11326-I

Service

ENVIRONMENTAL CONSULTING AND CIVIL
ENGINEERING SERVICES
REVENUE: \$2,200,000
PRETAX: \$326,000
LOCATION: MIDWEST
CODE: 11331-I

OIL EXPLORATION & PRODUCTION CO
SEEKING DEBT OR EQUITY INVESTMENT OF
\$15 MILLION
REVENUE: \$1,000,000,000+
PRETAX: \$122,000,000
PURCHASE PRICE: \$10-\$15MM DEBT OR
EQUITY INVESTMENT
LOCATION: SOUTHWEST
CODE: 11329-I

ACQUISITION OF BANK BY FINANCIAL
SERVICES COMPANY
REVENUE: \$6,200,000
PRETAX: \$800,000
PURCHASE PRICE: \$10-20MM
LOCATION: MIDWEST
CODE: 11330-I

OIL EXPLORATION & PRODUCTION CO.
REVENUE:
PURCHASE PRICE: \$5-15MM INVESTMENT
LOCATION: SOUTHWEST
CODE: 11328-I

Seeking Financing

This company provides ecological engineering solutions to complex issues as community master planning, municipal code review and writing, sustainable infrastructure analysis and engineering, site development planning and design, natural resource investigation and permitting, and wastewater feasibility and management. The company has been in operation for many years and proven to be very successful, very profitable. The owners are seeking additional capital to expand the business with an opportunity to sell the company to a strategic or synergistic partner.
SIC:8711 Code:11331-I

The Company is an oil exploration and production company (E&P) seeking a debt or equity investment of \$5 million initially + \$10 million final stage for crude oil extraction of a large, proven oil field in Texas. Engineering data confirms that the current value of oil in place in the sought-after reserve exceeds \$6 billion. The Company currently holds 10% of the lease to the specific oil reserve, and is looking to gain complete control of their reserve by acquiring the remaining 85% of the lease rights. Summary: ** Production of 4,000+ acres with \$6 billion of oil in place. ** Proven oil field-verified by two independent reserve analyses. ** Shovel-ready project with production commencing within 3 months of initial drilling.
SIC:1382 Code:11329-I

The Financial Services Company, headquartered in the state of Washington, is seeking \$12MM in debt and equity financing to acquire a Midwest bank in order to diversify its business lines. Already a successful loan originator, contract processor, and settlement service provider in 30 U.S. states, The Company is adding a federally chartered single-branch conservative Midwest bank with an insurance subsidiary to its business holdings. The bank is located in the Midwest and specializes in serving its small business and farming community. The bank is a perfect fit for this Financial Services Company, which is already situated in a community built on small business and surrounded by agricultural-related activities.
SIC:738909 Code:11330-I

Established over 5 years, the Company buys and manages direct income producing interests in oil properties. The Company would like an investment of between \$5,000,000 and \$15,000,000. The money will be used to continue to purchase ownership in income producing oil properties throughout the U.S. Management will make the decisions on which properties to purchase and perform oversight on the projects.
1.3111E+15 Code:11328-I

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P.O. Box 795, Southport, CT 06890
Tel (203) 340-3621 (203) 254-2991

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