

Issue #75

RIGGS-ALLEN[®]

RR

REPORT

Your Source
Of Companies For Sale,
Acquisitions Wanted
& Financing Opportunities

Acquisitions Available

Companies available for sale or merger with revenues of at least \$1,000,000 or included as editor's choice.

MANUFACTURING Page 3

DISTRIBUTION Page 9

SERVICE Page 11

RETAIL Page 19

OTHER Page 21

ACQUISITIONS WANTED Page 23

SEEKING FINANANCING Page 23

riggsallen.com

RIGGS/ALLEN® REPORT AT A GLANCE

Riggs/Allen® Report is a private, confidential, multiple listing service covering middle market merger, acquisition, divestiture and corporate finance opportunities.

Functioning as a clearing house, the Riggs/Allen® Report creates a more efficient market for Investors, Sellers and Merger & Acquisition Intermediaries.

Riggs/Allen® Report Advantages:

COMPREHENSIVE:

Riggs/Allen® Report is truly comprehensive. Each issue contains a broad group of middle market listings available anywhere from Merger & Acquisition Intermediaries and Sellers and their advisors, such as lawyers and accountants.

Listings include a wide variety of businesses for sale or merger that have revenues of \$1,000,000 or larger and also include Acquisitions Wanted, Sources of Corporate Financing and Seeking Corporate Financing.

TIMELY:

Published bimonthly, Riggs/Allen® Report gives Investors timely information regarding current acquisition opportunities and provides Sellers with quick access to a large number of qualified and motivated investors.

COST EFFECTIVE:

By providing a true multiple listing service for a single annual subscription fee, Riggs/Allen® Report offers Investors, Sellers and Intermediaries the most cost effective method of marketing companies for sale and identifying merger and acquisition opportunities.

DISPLAY ADVERTISING:

Display advertising is available, allowing those who serve the M&A industry to efficiently reach prospects via a focused medium.

Call for additional information. (203) 254-2991



Riggs Graphics, Ltd.

P.O. Box 795, Southport, CT 06890

Phone Fax (203) 340-3621

E-mail address: writeus@riggsallen.com

Internet: www.riggsallen.com

No portion of the Riggs/Allen® Report may be reproduced without the express approval of the publisher.

Copyright 2004, Riggs/Allen® Report, Ltd.
Riggs Graphics, Ltd.

SUBSCRIPTIONS:

The on-line subscription rate is \$249.00 for 6 issues and \$373.00 for 12 issues. Please call for international subscription rates. You may use the convenient Subscription Form included in this report or call 203-340-3621, or write to: Riggs/Allen® Report, P.O. Box 795, Southport, CT 06490.

We accept checks, Visa, Master Card, and American Express. We need your name, title, company, mailing address and daytime telephone number. For charge cards we also need the card number and the expiration date. Connecticut residents must add 6% sales tax.

LISTINGS:

Any Subscriber, Seller or Intermediary may place listings in the Riggs/Allen® Report free of charge. A Listing Form is included in this report. All listings are subject to the policies of the Riggs/Allen® Report as stated below.

INQUIRING ABOUT LISTINGS:

Only Subscribers may inquire about listings that appear in the Riggs/Allen® Report, and only from issues covered by the inquirer's subscription. You may inquire about one or more listings by circling the appropriate listing code(s) on the Inquiry Form in this report. We then send you the name, address, phone and fax number of the listing party. All inquiries will be answered by fax, mail or, for fastest response, go online to www.riggsallen.com.

All listings are coded as follows: A unique code number followed by a letter. The letter indicates whether the listing is from an Intermediary-I or Principal-P.

ISSUE AND CLOSING DATES:

The Riggs/Allen® Report is published bimonthly. Closing dates will be communicated to all current subscribers/listers.

POLICIES:

1. The subscription rate is \$249.00 for 6 on-line issues or \$373.00 for 12 on-line issues (U.S. dollars).
2. Subscriber rights may not be assigned to anyone outside of the organization paying for the subscription.
3. The Riggs/Allen® Report does not currently limit the number of inquiries that can be made by one subscriber. However, since an excessive number of inquiries is unproductive for all parties we reserve the right to limit the number of inquiries that may be made by one subscriber at any time and without notice.
4. All listings from Intermediaries must represent a specific client relationship.
5. The Riggs/Allen® Report reserves the right to edit or omit any listing. The Riggs-Allen Report reserves the right to refuse any advertisement it deems inappropriate.
6. To be included in the Riggs/Allen® Report a listing must be consistent with our goal of publishing a multiple listing report of relevant middle market merger, acquisition, divestiture and corporate finance opportunities. All companies listed for sale must have revenues of at least \$1,000,000. Slightly smaller companies with particularly attractive characteristics may be approved for listing. We do not accept listings from franchisors but will accept listings for the secondary sale of existing franchise units that meet our other requirements. We do not accept real estate listings unless the real estate is the business, such as with hotel, quarry, warehouse, agricultural and natural resource properties.
7. We do not currently limit the number of Acquisitions Available or Acquisitions Wanted listings that can be placed by any person. However, we reserve the right to do so at any time and without notice.
8. Information contained in the Riggs/Allen® Report is provided by other parties. Riggs/Allen® Report, Ltd. has made no independent investigation and makes no recommendation, warranty or representation concerning the completeness or accuracy of this information. The publishers disclaim responsibility for any actions resulting from contacts made through or information presented in the Riggs/Allen® Report and recommend that users of this publication conduct their own independent investigations prior to making any investment decisions.

Manufacturing

STEEL FABRICATOR OF STRUCTURES,
PRODUCTS AND BUILDINGS
REVENUE: \$24,920,000
PRETAX: \$ 2,243,800
PURCHASE PRICE: \$ 14— 17,000,000
DEPENDING ON STRUCTURE, INCLUSIONS,
ETC
LOCATION: NORTHEAST
CODE: 11060-I

CUSTOM DESIGN OF ENGINEERED AND
FABRICATED PRODUCTS USED IN ENERGY,
PROCESSING, AND ENVIRONMENTAL MAR-
KETS.
REVENUE: \$11,319,000
PRETAX: \$1,007,000
LOCATION: MIDWEST
CODE: 11051-I

MFG OF BRAND NAME & PRIVATE LABEL
COOKIE REVENUE:\$10,000,000
PRETAX: \$1,755,000
LOCATION: MIDATLANTIC
CODE: 11044-I

AUTO LIFT MANUFACTURER &
DISTRIBUTION COMPANY
REVENUE: \$9,500,000
LOCATION: MIDWEST
CODE: 11071-I

Acquisitions Available

Largest in the Upstate NY, it provides manufacturing, engineering and installation of metal structural parts. Active 1500+ customer base. 90+% repeat business w/o concentration. Consistent sales growth to \$25 Million in FY 2009 with future increases likely as stimulus and economy strengthens. Highly profitable –EBITDO should exceed \$ 2.5 Million-, with great margins. Non-union staff of 100 in two fully equipped locations with first line management who will remain. Owner flexible on deal structure, inclusions of assets and will assist, consult etc.
SIC:3441 Code:11060-I

The company is well-known for delivering engineering excellence and craftsmanship in its custom designed products. The use of its products spans several industry sectors which therefore provides assurance of sales. In recent years, the company has re-invested in its operations to better position itself for growth. These investments have included additional engineers, expanding its available capacity, and developing international market opportunities. Contracts are in place for 2010 with others in negotiation. While growth is available in the domestic markets, the management sees their greatest opportunity in the international markets where they have already completed projects and where they have developed contacts.
SIC:3999 Code:11051-I

This premiere gourmet cookie manufacturer specializes in the production of high quality “Branded”and “Private Label” gourmet cookies. The company’s products are manufactured from the finest all natural ingredients with no artificial ingredients used. Mainstay products include “Chocolate Chunk”, “Oatmeal Raisin”, “Peanut Butter Chocolate Chunk”, “Walnut Chocolate”, “White Chocolate Pecan”, “Cranberry Walnut”, “Apple Spice” “Pecan” and “English Toffee Crunch” and Macadamia Milk Chocolate”. The company also has a trademarked brand of cookie which is both “Cholesterol and Trans-Fat Free”. The Company has 250 accounts with about 125 active. Customers are located throughout the states east of the Mississippi and include distributors, convenience stores, specialty food retailers, caterers, in-store bakeries, country clubs, fund raisers and cruise ships. Product offerings fall into two formats: “Retail Ready Thaw and Sell”, and “Unbaked Bulk Pack” for fresh on location “Bake-Off” as needed. All items ship frozen. Private label sales represent approximately Forty Percent of Revenues; the remaining Sixty Percent of Revenues are company brands. Products are third party audited for food safety, Kosher, with strict quality assurance. The business occupies a modern 38,000 square foot FDA approved manufacturing facility. Employees consist of thirty-five Plant/Manufacturing employees. Factory Management includes One Production Manager and One Shift Manager. Administrative/Office Staff consists of three persons. The company has Three Independent Outside-Sales Representatives. Non-union. The company operates at approximately sixty percent of plant capacity running only two shifts daily over a five day work week. Owner wishes to retire and is available for a reasonable transition period.
SIC:3172 Code:11044-I

Established for nearly 20 years, this company manufactures automobile lifts and other related products overseas and distributes this to their clients. They also have a private label product. Clients include large distribution centers throughout the country and overseas. Total distribution sites include close to 1000 in 17 states and 16 in various countries worldwide. Revenue is broken down as follows: Commercial – 50%, Residential – 30% and 20% of gross revenue is represented by service work. The largest customer reflects <8% of

Manufacturing

NICHE MANUFACTURER OF FINE
CHOCOLATE AND PASTRY DESSERT
PRODUCTS SOLD WORLDWIDE
REVENUE: \$8,510,002
PRETAX: \$1,799,855
PURCHASE PRICE: \$9,000,000
LOCATION: SOUTHEAST
CODE: 11070-I

MEAT PROCESSOR - BACON, HOT DOGS,
PORK, SAUSAGE, ETC.
REVENUE: \$5,944,003
PRETAX: \$587,223
PURCHASE PRICE: \$2,500,000
LOCATION: SOUTHEAST
CODE: 11069-I

MANUFACTURER OF FLOATING DOCKS,
PLATFORMS, AND OTHER STRUCTURES.
REVENUE: \$4,291,000
PRETAX: \$1,067,000
LOCATION: MIDWEST
CODE: 11068-I

RE-SHARPENER OF SAW BLADES &
KNIVES, MFGR OF NEW SAW BLADES &
KNIVES REVENUE: \$3,712,909
PRETAX: \$133,444
PURCHASE PRICE: \$2,250,000
LOCATION: SOUTHEAST
CODE: 1067-I

Acquisitions Available

total gross sales. Due to the unique nature of this business and the variety of acquisition structures that the Seller is willing to entertain, it will be assumed that the Purchaser and/or advisor of the Purchaser will possess sufficient financial sophistication to determine value and submit an offer to purchase.

SIC:3599 Code:11071-I

This company is truly a Niche Company in a Niche Market. Limited competition only from 2 other European companies with inferior manufacturing capability. This company has customized machinery and tooling which makes much nicer products with much less labor costs. Chocolate is imported in bar or chip form, is then melted where it is then processed on the equipment, packaged and sold. Customers are mostly in store bakeries, cake plants, food service distributors going to resorts, hotels, restaurants, bakeries, European markets. There are only 80 current customers with new customers obtained solely by attending 5 trade shows annually. Sales and profits continue sharp increases each year, even during the recession. Sales in 2010 are expected to exceed \$10 Million with \$2 Million EBITDA. The founding owner started the company over 20 years ago. He is willing to stay and work for the buyer for up to one year (not any longer), and would consider sitting on the board for 5 years. The Seller appears fixed on his asking price of \$9 Million Cash, but may consider a small amount of Seller financing.

SIC:206601 Code:11070-I

This meat processor has been established over 40 years. Sales and profits have been increasing each year. In 2009 the company landed a new account with a major Super Market which is expected to continuously increase sales and profits. The real estate is included in the asking price, but is an older facility with an estimated fair market value of about \$400,000. The Seller is fixed on a price of \$2.5 Million with the buyer having his own working capital.

SIC:311611 Code:11069-I

Most Americans live by or enjoy time around lakes, rivers, or open bodies of water. Whether it is a new project or the repair and refurbishment of a commercial marina, this business can manufacture whatever the customer needs. With projects completed in 17 states, this manufacturing business specializes in the floating dock market. The target markets include commercial marina projects; residential docks; wave attenuators; and pump intake platforms along with other types of floating platforms. The company also provides for the redesign, repair, refurbishment and re-floating of structures. Like most businesses impacted by unprecedented economic conditions, recent sales have declined, but earnings are still clearly available. Management anticipates sales to start increasing once again. While the opportunity is attractive as a "stand alone" business, it can deliver several additional value attributes for those with synergistic or strategic interests.

SIC:2389100 Code:11068-I

This company was founded by the current owner over 20 years ago. They service the primary and secondary wood industry tooling, metal industry and TS Diamond Tipped Tooling. Customers range in a 6 state area around the state of North Carolina. There are a hand full of salesmen that cater to the customers needs handling pick up and delivery weekly. Sales in 2008 and 2007 exceeded \$5 Million. Employment peaked at 74 but is now 54 employees due to the recession and a shortage of working capital in the company. The company has many CNC (computerized) pieces of equipment. One alone cost about \$1 Million which allows them to sharpen blades with hi preci-

Manufacturing

MANUFACTURER OF CULTURED MARBLE
VANITIES & GRANITE COUNTER TOPS
FABRICATOR
REVENUE: \$3,524,019
PRETAX: \$200,233
PURCHASE PRICE: \$4,000,000
LOCATION: SOUTHEAST
CODE: 11066-I

CUSTOM METAL FABRICATION
REVENUE: \$3,382,000
PRETAX: \$623,050
LOCATION: MIDWEST
CODE: 11065-I

MANUFACTURER/IMPORTER/ASSEMBLER
OF RESIDENTIAL LIGHTING PRODUCTS
REVENUE: \$3,001,250
PRETAX: \$100,220
PURCHASE PRICE: \$3,500,000
LOCATION: SOUTHEAST
CODE: 11064-I

MANUFACTURING & WHOLESALE
DISTRIBUTION
REVENUE: \$2,900,000
LOCATION: MIDWEST
CODE: 11063-I

Acquisitions Available

sion. The owner realizes the company grew too large for him to manage as he considers himself a technical or production guy and does not possess many of the needed administrative skills. He owns the 24,000 SF facility which is also available for purchase. There is no formal asking price and the Seller is receptive to all fair and reasonable offers.
SIC:333991 Code:11067-I

This company has been established 20 years. They have a first class facility with an automated line for making cultured marble vanity tops. They dominate the major market metro area they service to. They also have a granite fabrication shop which has overhead cranes for the heavily loads. Before the recession, this company had sales of \$9 Million and a 7 figure cash flow. Sales dropped to \$3 Million and a break even cash flow but have been rising since late 2009. The owner would be interested in staying to oversee the production, but does not want the other administrative duties. The real estate is also available and is a nice facility. Currently there are about 30 employees.
SIC:327991 Code:11066-I

The business specializes in fabricating and installing niche' metal products in commercial facilities and upscale residential projects. This expanding metal fabricator is well established with a strong reputation for quality work, on-time delivery and excellent customer service. Operating from a 24,000 square foot facility with thirty skilled employees, the company is positioned for continued growth. The consistent revenues and \$2+ million in backlog assure a new owner of a solid foundation with an opportunity for growth. The company is strategically located to easily service customers in their regional and national market. After years of hard work and establishing a solid company, the current owners are ready for a new owner to take the company to the next level. This attractive opportunity offers a rare combination of a niche' market, proven financial performance, potential for growth, and an experienced workforce. With all of the usual buyers' criteria in place, combined with a strong backlog and cash flow, this business will not be available long!
SIC:3449 Code:11065-I

This company was founded over 40 years ago by the retiring owner. Sales had been well over \$5 Million prior to the recession. The company has an inventory of over \$1 Million and a warehouse/factory with over 50,000 SF. Many of the products are imported around the world and then assembled. The company is well known for their niche of a certain type of lighting, but they offer a complete line of products. The company is currently short on working capital and are receptive to fair and reasonable offers. The company is located just a few minutes off the interstate in a major metro Florida city area.
SIC:3645 Code:11064-I

Established for nearly 40 years, this niche sports related manufacturing and wholesale distribution company has been serving clients throughout the United States. Just recently, the company began servicing two other countries, one outside of North America, which are virtually untapped growth markets. The company has one patent. Due to the various pricing structures available and the owner's willingness to sell or lease the real estate, it is assumed that prospective purchasers shall possess sufficient industry knowledge and financial sophistication to determine value and submit offer. Any reasonable offer and structure will be considered.
SIC:5099 Code:11063-I

Manufacturing

MEDICAL PARTS, DEFENSE/AEROSPACE
PARTS CNC MACHINING
REVENUE: \$2,700,000
PRETAX: \$600,000
PURCHASE PRICE: \$2,500,000
LOCATION: SOUTHEAST
CODE:11062-I

SPECIALTY FLUIDS NICHE
MANUFACTURER
REVENUE: \$2,500,000
LOCATION: MIDWEST
CODE: 11061-I

CUSTOM PRECISION MACHINING CENTER
REVENUE: \$2,300,000
PRETAX: \$525,000
PURCHASE PRICE: \$2,200,000
LOCATION: NORTHEAST
CODE: 11059-I

SIGN MANUFACTURER - PLASTIC, WOOD &
METAL
REVENUE: \$2,101,334
PRETAX: \$354,322
PURCHASE PRICE: \$2,900,000
LOCATION: SOUTHEAST
CODE: 11058-I

MANUFACTURER OF ELECTRIC POWERED
VEHICLES & MATERIAL HANDLING EQUIP W/
PRODUCT LINES
REVENUE: \$2,044,818
PRETAX: \$344,554
PURCHASE PRICE: \$1,650,000
LOCATION: SOUTHEAST
CODE:1 1057-I

Acquisitions Available

This company is ideal for a company in need of additional capacity on existing equipment and has a state of the art facility with an infrastructure in place to double its current 40,000 plus SF facility. They are located in a class A industrial park. There is a preference to sell the real estate with the business, but they will consider leasing the real estate. There is an appraisal from 2007 for over \$2.3M on the real estate and it would be subject to a new appraisal. Sales have ranged from a low of \$2M to a high of \$3.5 Million over the past 5 years. Most of the years sales were over \$3 Million with a cash flow of about \$700,000. All customers tend to be high end and the company produces harder to make parts. They have a very skilled staff that are cross trained and everyone dresses professionally, even the production workers. The owners are ready to retire. Their roles currently are soliciting new sales accounts which is what the business currently lacks and has caused cash flow to get reduced. The company is currently debt free.
SIC:332710 Code:11062-I

Unique opportunity to acquire a company that has an excellent reputation as a niche manufacturer of specialty fluids. The owner believes the company has significant opportunities to strategically grow by adding new product lines for existing client base, market to new clients outside of the existing geographic client base, manufacture "green" fluids, and utilize excess plant capacity. The ideal acquirer is supportive of a deal structure that allows the owner to transition out of the business over a mutually agreeable amount of time. Owner believes key employees would welcome the opportunity to stay with the company after the change in ownership and would be motivated to continue to be key players in the growth of the company. This partner will have capital to complete the equity purchase, grow the company organically and/or fund potential mergers and acquisitions. In exchange, the owner believes the staff of the company will continue to work as a team to drive to its ultimate potential.
SIC:2899 Code:11061-I

This machine shop is ASI 9100 AND ISO 9000 certified. It serves the medical, IT, aerospace and other industries. Equipment is fully automated CNC with a lot of recent acquisitions. Revenues continue to increase. Backlog exceeds \$1M. 2nd Tier of management operates business for part time owner. Real estate also available or can be leased. Terrific opportunity for an American Manufacturing business.
SIC:3541 Code:11059-I

This company has been established about 30 years and they have an excellent reputation in the industry. The second generation owner is tired of the responsibilities of an owner and would like to spend time working for the new owner in sales which is what he really enjoys. Sales are to about a 5 county area in central Florida.
SIC:339950 Code:11058-I

This company has an extensive line of electric powered towing, lifting and passenger vehicles for commercial, industrial and other uses. The company is owned by an engineer who has developed many good products, but the company lacks sales and marketing. They want to sell to a buyer who has established sales and distribution channels or complimentary products. The owner is receptive to working with the buyer short or long term. He has owned the business almost 20 years, but they have only been in the electric powered vehicles about 6 years. They previously made custom equipment for various industries. There is no formal asking price on the business. The real estate

Manufacturing

PRECISION MANUFACTURER OF
AEROSPACE PARTS WITH ISO 9001
CERTIFICATION
REVENUE: \$2,032,119
PRETAX: \$502,133
PURCHASE PRICE: \$2,750,000
CODE: 11056-I

METAL STAMPING / TOOL & DIES WITH EDM
MACHINING
REVENUE: \$2,011,223
PRETAX: \$388,556
PURCHASE PRICE: \$1,900,000
LOCATION: SOUTHEAST
CODE: 11055-I

MANUFACTURER OF CUSTOM WOOD
FURNITURE FOR RESTAURANTS INCLUD-
ING BOOTHS, DISPLAYS, BARS, ETC.
REVENUE: \$1,950,122
PRETAX: \$100,144
PURCHASE PRICE: \$1,900,000
LOCATION: SOUTHEAST
CODE: 11054-I

FABRICATOR OF SPECIALIZED PRODUCTS
FOR COMMERCIAL AND INDUSTRIAL USE.
REVENUE: \$1,759,000
PRETAX: \$613,000
LOCATION: MIDWEST
CODE: 11053-I

Acquisitions Available

is an 18,000 SF facility. There is no debt on the business or real estate. The seller will sell the real estate or lease it. The company has a nice website to provide additional information on their products.
SIC:3711 Code:11057-I

In the last 3 years, sales for this company have ranged from \$1.7 Million to just over \$2 Million. In January of 2010 they added a week-end third shift. The second shift is a partial second, but business has steadily increased the past several months. There are two owners who have other interests. They have an excellent staff and a tremendous customer base which includes Lockheed Martin (preferred supplier rating), General Dynamics, L-3 Communications (3 divisions), Honeywell, Spartan Electronics, Spartan Medical (OEM for Johnson & Johnson), Faro Technologies. 90% of their current work is defense related. They operate from a 10,000 SF facility which is included in the asking price of \$2,750,000.
SIC:3599 Code:11056-I

This company has been established over 20 years. Sales over the last several years have ranged from about \$2M to \$3 Million. Stamping tonnage goes up to 400 with numerous smaller presses. 4 Wire EDM Machines, other machining and full Tool & Die making shop. Many of the dies tend to be large in size. Very skilled staff of employees. Owner is willing to stay and work part time for new buyer. Seller also owns the 25,000 SF facility which is available for purchase or lease. No formal asking price on the business or real estate.
SIC:333514 Code:11055-I

This company caters to hi end specialty type restaurants, some of which are chains. They make custom furniture from start to finish. Sales peaked several years ago near the \$4 Million range, but they have been down with the economy. The company has been established over 20 years and is known to do hi end quality work. They have a very informative website. There is no formal asking price and the Seller also owns the real estate.
SIC:337127 Code:11054-I

Unlike other metal fabricators, this business has unique knowledge and expertise in making niche products for commercial and industrial use that require special skills. This expertise affords comfort in knowing a foundation of customer base exists to support the business while other products and markets are developed. The oil and gas and utility industries are of particular interest. Additionally, many commercial markets need and utilize the specialized products fabricated by this company. Most customers are regional but their projects are spread across the nation. Implementing an aggressive marketing plan provides a new owner opportunity for a significant increase in sales, customers, and revenues. While the opportunity is attractive as a "stand alone" business, it can deliver additional value attributes for those with synergistic or strategic interests. The financial performance, niche market, and experienced workforce make this an attractive opportunity.
SIC:333510 Code:11053-I

This company has been established many years and operates from a 38,000 SF facility. The business is priced at \$1,300,000 and the real estate can be purchased for an additional \$700,000. The company is

Manufacturing

REMANUFACTURER & DISTRIBUTOR OF
EQUIPMENT & PARTS FOR THE PIZZA
INDUSTRY

REVENUE: \$ 1,487,335
PRETAX: \$366,485
PURCHASE PRICE: \$1,300,000
LOCATION: SOUTHEAST
CODE: 11052-I

WOOD MFG & DISTRIBUTION BUSINESS
FOR SALE IN KENTUCKY

REVENUE: \$1,100,000
PURCHASE PRICE: \$160,000
LOCATION: MIDWEST
CODE: 11050-I

MANUFACTURER OF TOW TRUCK BODIES
AND ROLL BACK CARRIERS

REVENUE: \$1,055,100
PRETAX: \$50,210
PURCHASE PRICE: \$500,000
LOCATION: SOUTHEAST
CODE: 11049-I

MANUFACTURER OF ROOF VENTS FOR
RESIDENTIAL USE

REVENUE: \$1,033,556
PRETAX: \$188,225
PURCHASE PRICE: \$1,250,000
LOCATION: SOUTHEAST
CODE: 11048-I

SPRAY PAINT MANUFACTURER

REVENUE: \$1,031,223
PRETAX: \$144,551
PURCHASE PRICE: \$495,000
LOCATION: SOUTHEAST
CODE: 11047-I

CNC MACHINE SHOP FOCUSED ON
REPLACEMENT PARTS FOR LOCAL INDUS-
TRIAL ACCOUNTS

REVENUE: \$1,011,222
PRETAX: \$358,556
PURCHASE PRICE: \$1,250,000
LOCATION: SOUTHEAST
CODE: 11046-I

Acquisitions Available

primarily a remanufacturer of pizza ovens, mixers sheeters and parts, but they are also a distributor. Family situation dictates need for sale, but Seller is willing to stay on in management capacity. There are a number of skilled and experienced workers on staff.
SIC:5046 Code:11052-I

This business manufactures hardwood trim, mouldings, custom mantles, arches, handrails, etc. It also sells materials via retail and wholesale to home owners, handy man, cabinet makers, door and window manufacturers and furniture makers. The numbers shown on this business are for the 2007 fiscal year.
SIC:2499 Code:11050-I

This company was founded by the current owner over 30 years ago. They have established product lines are well known in the industry. There have been several matters within the company which have caused sales to decline from \$13 Million a decade ago to the \$1 Million level currently. Most of this decline in the past 5 years has been due to a lack of working capital. They have a nice 40,000 SF fabrication facility which is also available for purchase, with or without the business. There is a chance this business could be relocated. There is no formal asking price and the seller is receptive to all fair and reasonable offers. He would also welcome the opportunity to run the company for a new buyer who can provide the much needed working capital. Production is only working a partial week at this time.
SIC:336211 Code:11049-I

This company has been in business over 30 years. 5 years ago they had sales of \$3 Million and \$1 Million of cash flow taken right off their tax return. The owner has not made a sales call in a number of years. Because of this and the recession, sales and cash flow have declined each year. The business is debt free and the Seller also owns the real estate. It is located in an industrial park a couple of miles off the interstate. He prefers to sell the real estate and business together but will consider selling them separate. This is a retirement sale and the seller will consider owner financing.
SIC:333412 Code:11048-I

This company takes paints from cans and runs the paint through their equipment to generate different sized containers of spray paints. Most of the customers are OEM's which use them for touch up paint. The business has been established about 15 years and the owners are ready to retire. They also own the real estate which is fairly customized to the manufacturing process of making paints. They have a preference to sell the business and real estate together, but will consider leasing the real estate. The real estate is probably in the \$400k range.
SIC:285103 Code:11047-I

This company is located along the Carolinas coast and is focused on some large industrial accounts. They have 6 machinists which make mostly replacement parts. The facility is a 5,000 SF building worth about \$200,000 or so and is included in the asking price of \$1,250,000. Most of the equipment is manual, but since most of the work is repair oriented, there is substantial margins in their work. This is a retirement sale.
SIC:332710 Code:11046-I

Manufacturing

MANUFACTURER OF COMMERCIAL DOORS
WITH PRODUCT LINES
REVENUE: \$1,011,221
PRETAX: \$134,992
PURCHASE PRICE: \$685,000
LOCATION: SOUTHEAST
CODE: 11045-I

WELDING, FABRICATION & INSTALLATION
REVENUE: \$1,000,000
LOCATION: MIDWEST
CODE: 11042-I

MANUFACTURER OF INDUSTRIAL CLEANER
PRODUCTS
REVENUE: \$1,000,000
LOCATION: MIDWEST
CODE: 11043-I

Acquisitions Available

This company has been established over 20 years. They have established product lines and many of their products go into the aviation industry or facilities requiring large heavy doors. The Seller also owns the building and prefers to sell it with the business but will consider leasing it. The company has a very informative website on the products it offers. Sales have been soft the past year or two due to the recession, but the company has experienced a large increase in orders in late 2009 and early 2010.
SIC:336413 Code:11045-I

Company provides welding, fabricating, millwright and other related services to manufacturing and industrial clients. Services available include steel fabrication, machinery installation, tank and building construction, and steel structures. The business has been in operation for many years and has an excellent reputation for quality workmanship. The business is very profitable and has great growth opportunities. The business would be an excellent add-acquisition for an existing synergistic organization.
SIC:3499 Code:11042-I

This company has been manufacturing a safe, biodegradable, water soluble product for over 50 years. The product comes in many forms including a waterless hand cleaner, stain remover, cleaner/degreaser, lotion hand cleaner and rubber lubricant. The product is petroleum free and has no odor or an option for a light citrus fragrance. The company has a large, multi-national customer base. It offers many customers their own private label brand. The product is set to be certified "green". The product line has a gross profit of \$376,000. Due to the unique nature of this business and the variety of acquisition structures that the Seller is willing to entertain, it will be assumed that the Purchaser and/or advisor of the Purchaser will possess sufficient financial sophistication to determine value and submit an offer to purchase.
SIC:2899 Code:11043-I

Distribution

LEADING WOODWORKING PRODUCT
SUPPLIER
REVENUE: \$30,000,000
PRETAX: \$1,500,000
LOCATION: MOUNTAIN STATES
CODE: 11037-I

PETROLEUM MARKETER REVENUE:
\$21,400,000
LOCATION: MOUNTAIN STATES
CODE:11035-I

Acquisitions Available

The Company is one of the largest specialty woodworking product suppliers in the United States. The Company has been servicing end users in the commercial and consumer woodworking industry since 1972. The Company markets a comprehensive range of woodworking tools, hand and power tools, abrasives, accessories, and other supplies used in woodworking operations. The Company has a diverse customer database of 2.8 million names including approximately 150,000 active buyers, and is focused on small and medium sized commercial/industrial woodworking customers.
SIC:5072 Code:11037-I

The Company markets retail petroleum products (gasoline, diesel and lubricants) at three convenience stores and one truck stop. The Company also operates wholesale bulk fuel plants supplying diesel, gasoline and lubricants to industrial, oil field, construction, and agricultural customers. Highlights include: *Virtually no environmental risk *Located on Interstate highway; major national transport route *Long-tenured, qualified management team *Prime retail locations; well established as a market leader *Stable gross profit margin * Resource-rich area hosts a strong energy industry * Very attractive state tax domain
SIC:5541 Code:11035-I

Distribution

OFFICE PRODUCTS COMPANIES
REVENUE: \$14,000,000
PRETAX: \$1,300,000
LOCATION: MIDWEST
CODE: 11034-I

DISTRIBUTOR OF FOOD SERVICE
EQUIPMENT FOR RESTAURANT &
HOSPITALITY INDUSTRY
REVENUE: \$5,095,025
PRETAX: \$356,635
LOCATION: WEST COAST
CODE: 11041-I

DISTRIBUTOR OF BUILDING PRODUCTS TO
MAJOR METRO AREA CITY IN CAROLINAS
REVENUE: \$4,521,636
PURCHASE PRICE: \$2,000,000
LOCATION: SOUTHEAST
CODE: 11040-I

RESTAURANT & FOOD DISTRIBUTION
FRANCHISOR, MULTIPLE LOCATIONS
REVENUE: 3,360,300
PRETAX: \$502,500
PURCHASE PRICE: 3,200,000
LOCATION: SOUTHWEST
CODE: 11039-I

TILE DISTRIBUTOR & GRANITE FABRICATOR
REVENUE: \$3,113,324
PRETAX: \$374,720 PURCHASE PRICE:
\$850,000
LOCATION: SOUTHEAST
CODE: 11038-I

Acquisitions Available

Two companies with sales of approximately \$14 million and ebitda of \$1.3 million plus. One serves the rural areas of the Midwest while the other on a national basis from its Midwest headquarters. The two companies complement each other well with both common and complementary product lines and delivery methods. We expect sales can grow to over \$50 million or more in 3 years. Executive seeks private equity backer. Fee payable by buyer
SIC: 5112 Code: 11034-I

The company specializes in food service equipment for the restaurant and hospitality industry. They provide complete design and engineering packages, either in conjunction with the customer, his or her architect, or food service consultant. Complete and detailed shop drawings are provided for every piece of custom fabricated equipment. Functional layout plans, plumbing and electrical rough-in drawings, equipment base and depression plans, plus engineered exhaust, makeup air, and refrigeration drawings are prepared for each project. The company's experience and reputation in this industry are its major assets. They have been able to complete projects on time, thus assuring that customers and other suppliers on the project can complete their segments on time. They have an excellent centrally located facility, allowing service to all of Southern California. They are a member of a buying group that allows more competitive pricing. The company enjoys 50% repeat customers.
SIC: 504603 Code: 11041-I

The name of this company has been in the market place for over 50 years, but the current owner has owned it for about the last 20 years. It is currently a family run business that has found itself short on working capital. They built a fabulous new 65,000 SF facility 4 years ago at the peak of the building market. Sales in 2006 were over \$19 Million. The company has very popular lines including Silverline Windows & Doors, Timberlake Cabinets by American Woodmark and Mohawk/Shaw Carpets. Other products sold include vinyl flooring, ceramic tile, hardwood flooring (Armstrong, Congoleum, Bruce) etc. The building was appraised in March 2009 for \$4.55 Million. It was done first class and has had many compliments from the NASCAR Industry who have visited their facility. They have a preference to sell the business and real estate together, but they will entertain selling them separately. There is no formal asking price on the business or real estate and they are receptive to all fair and reasonable offers.
SIC: 503114 Code: 11040-I

Franchisor providing delicatessen retail sales with large holiday sales (Seasonal Business). This franchise currently has ten locations and is positioned for growth. The business includes several proprietary products and processes, two corporate retail locations, as well as two well-known commercial channel partners with opportunity for growth. Business is based on industry leading products and strong seasonal sales with four streams of revenue. Offering includes all the appropriate documentation for franchise sales (franchise disclosure document (FDD), training manual, franchise agreement and processes for corporate franchise development).
SIC: 5141 Code: 11039-I

This building supply company covers a major SE Metro area and has been in business almost 20 years. They have a 21,500 SF warehouse and a 5,000 SF showroom. The real estate is also available for an additional \$1,645,000. The sell upscale stone, tile, granite and offer fabrication services.
SIC: 503114 Code: 11038-I

Distribution

INDUSTRIAL EQUIPMENT & SUPPLIES
REVENUE: \$2,430,000
PRETAX: \$601,000
LOCATION: MIDWEST
CODE: 11036-I

REGIONAL DISTRIBUTOR
REVENUE: \$12,827,442
PRETAX: \$31,127
PURCHASE PRICE: \$3,000,000
LOCATION: SOUTHEAST
CODE: 11033-I

Acquisitions Available

Founded in 1965, this family owned business distributes a complete range of valves, piping and industrial equipment to private, industrial and government entities. Sales are divided between product sales (67%) and services (33%). During the last 4 years gross revenues have averaged over \$2M per year with cash flow over \$430K annually. This has been accomplished with a small dedicated staff and manager. Competition is well established but limited in the marketplace. All financial metrics are above industry average with a solid infrastructure in place. With current limited marketing and expansion into other service areas, the company is well positioned for growth.
SIC: 3494 Code: 11036-I

Record Breaking Sales!!! This distribution company has been in business for over 20 years. They deliver product throughout three states in the southeast from multiple distribution centers using their own fleet of trucks. Sales have increased in each of the past five years. Gross profit percent has also increased three years in a row. All key employees will stay and the seller is also willing to stay on for an extended period of time. We are offering this business on a Stock Sale basis, with the sale including approx. \$587,000 of assets in excess of liabilities as well as \$800,000 of real estate.
SIC: 5014 Code: 11033-I

Service

TRUCKING COMPANY
REVENUE: \$31,000,000
PRETAX: \$4,000,000
PURCHASE PRICE: \$10-\$15MM RANGE
INCLUDING DEBT ASSUMPTION
LOCATION: WEST COAST
CODE: 11101-I

OIL AND GAS CONTRACT DRILLING
COMPANY
REVENUE: \$161,000,000
PRETAX: \$6,300,000
LOCATION: MOUNTAIN STATES
CODE: 11094-I

COMMERCIAL PRINTER
REVENUE: \$11,161,000
PRETAX: \$720,325
LOCATION: WEST COAST
CODE: 11090-I

Acquisitions Available

Trucking company owns and operates over 500 trucks and trailers in the Western 12 states (general freight, produce, frozen foods, other food related items).
SIC: 4200 Code: 11101-I

This oil & gas contract drilling company has a long and consistent track record of highly capable performance and profitability. It has a strong customer base of primarily independent operators; nearly ninety percent of the company's projects are "no-bid" quotes to repeat customers. The management team is among the most experienced (rig managers average 18 years with the company) and efficient in the industry and will remain with a new entity. The company currently owns and operates two well-maintained rigs and is considering additional growth opportunities through rig management agree
SIC: 1381 Code: 11094-I

The Company processes weekly and other time sensitive materials. Diversified customer base - no concentration issues. State-of-the-art equipment.
SIC: 2754 Code: 11090-I

Place a free listing in the Riggs/Allen® Report, or a paid Hot Listing on the website

Any Subscriber, Seller or Intermediary may place *free listings* in the Riggs/Allen® Report subject to our listing policies. Only one listing per form. Type or print neatly. Please submit listings using this form and fill in *all* required information. The publisher reserves the right to edit listings and the number printed.

Listing Contact: _____ Title: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Check One: Principal: _____ Intermediary: _____ (Information listed above will be provided to inquirers)

E-mail: _____ Company SIC: _____

Listing

Listing Categories

_____ Acquisitions Available:
_____ Acquisitions Wanted:
_____ Financing:

Type of Company

_____ Manufacturer:
_____ Distributor/Wholesaler:
_____ Service:
_____ Retail:
_____ Other (Please Specify): _____

Revenues: _____

Pretax: _____

Purchase Price: _____

SIC Code: _____

State: _____

Geographic Region: _____

Title of Business: _____

Description: (Please limit to 75 words.)

RIGGS-ALLEN®

P.O. Box 795, Southport, CT 06890
Tel: (203) 340-3621 (203) 254-2991

**Subscribers get immediate info
on the most current M&A listings!
Use this form to subscribe and inquire,
or do both online!**



www.riggsallen.com

To become a subscriber: Fill out the form below, then fax or mail it to us. ⁷⁵

Yes!

Please enter my subscription to the Riggs / Allen® Report for:

- One Year (6 issues) for only \$249.00
 Two Years (12 issues) for only \$373.00 – a savings of 25%

Method of Payment: Am. Express Master Card Visa Check Enclosed (CT residents add 6% sales tax)

Card #: _____ Expires: _____ Signature: _____

Check here if renewal.....Master # _____

* Please fill this out when subscribing or requesting listing information.

Subscriber Name: _____ Title: _____

Company: _____ Business type or profession: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: () _____ Fax: () _____

Email Address: _____ Company SIC Code _____

To inquire about a listing:

75

1 You must be a paid subscriber to the Riggs / Allen® Report to obtain lis;fkgmtng information.

2 Fill out subscriber's name, company, phone and fax number in the spaces above. Circle your choice of listing numbers below, then fax or mail it to us.

3 Within 1 business day, we will fax you the referral for each of the companies you circled. You are then able to **directly contact** the intermediary or principal who placed the listing(s).

Listings in the Riggs/Allen® Report: Issue #75

11033	11040	11047	11054	11061	11068	11075	11081	11088	11094	11102	11109	11116
11034	11041	11048	11055	11062	11069	11076	11082	11088	11095	11103	11110	11117
11035	11042	11049	11056	11063	11070	11077	11083	11089	11096	11104	11111	11118
11036	11043	11050	11057	11064	11071	11078	11084	11090	11097	11105	11112	11119
11037	11044	11051	11058	11065	11072	11079	11085	11091	11098	11106	11113	
11038	11045	11052	11059	11066	11073	11080	11086	11092	11099	11107	11114	
11039	11046	11053	11060	11067	11074	11081	11087	11093	11101	11108	11115	

Copy these forms, then fax or mail them to Riggs/Allen® Report today for prompt response.

Service

IT SINGLE SOURCE PROVIDER
REVENUE: \$9,000,000
PRETAX: \$1,000,000
LOCATION: MIDWEST
CODE: 11116-I

AVIATION MRMAINTENANCE REPAIR &
OVERHAUL
REVENUE: \$8,900,000
PRETAX: \$1,300,000
PURCHASE PRICE:
LOCATION: SOUTHEAST
CODE: 11115-I

INTEGRATED SECURITY PROVIDER
REVENUE: \$6,610,000
LOCATION: MIDWEST
CODE: 11114-I

MRI DIAGNOSTICS, LAB, PAIN
MANAGEMENT, MEDICAL LAB
REVENUE: \$5,463,000
LOCATION: MIDWEST
CODE: 11113-I

INTERACTIVE MEDIA & GRAPHIC ARTS
MARKETING FIRM
REVENUE: \$5,187,309
PRETAX: \$525,863
LOCATION: WEST COAST
CODE: 11111-I

Acquisitions Available

Business has strong history and future of growth. Secure market with expansion segments being developed. This service and sales oriented business is unusually sound in all respects. Recent strategic expansion of offerings creates major growth opportunity for 2009 forward. Business has strong history and future of growth. Secure market with expansion segments being developed. This service and sales oriented business is unusually sound in all respects.
SIC:8748 Code:11116-I

Aviation MRO Maintenance Repair & Overhaul.Licenses: FAA & EASA. Established 20 years,50,000 sq. ft owned Building Machinery and Equipment.Customer are global
SIC:7699 Code:11115-I

This Company is a premier provider of integrated security products with a proprietary line of security and CCTV products. They develop, produces, install, monitor and service all aspect of their product line. This includes DVR's, remote monitoring, central station monitoring, POS integration and remote health monitoring. The Company marketing efforts focus primarily on commercial customers in the United States and Canada, targeting casual and quick serve dining, banks, schools, manufacturing, entertainment and a wide range of retail establishments. The Company sells and services end users customers and also sells in a wholesale capacity to a network of dealers in the United States. The Seller has done an outstanding job growing the company, but recognizes the company needs more sophisticated management to take advantage of all of the growth opportunities. The owner is willing to stay on in a strategic CEO position focused on growth initiatives if desired by the acquirer.
SIC:7382 Code:11114-I

This successful MRI Diagnostics, Lab, Pain Mgmt and Medical Practice specializes in every aspect of neuroscience and pain management. It also offers a variety of ancillary services including neuro-diagnostics. The business has experienced high growth and solid financial results. The business has invested in the latest medical technology and software. The majority of clients come from referring physicians in the communities where the facility is located. This business is suited to a buyer(s) who is a licensed medical doctor, hospital or large medical center. The current owner(s) is willing to stay on in a consulting or employment capacity as needed. Asking price is based on an asset transaction. The state requires business ownership to be by practicing physicians, hospitals or medical centers.
SIC:8011 Code:11113-I

Founded in 1979, the Company is a well-established marketing firm based in the Pacific Northwest that has a highly desirable client base and a very impressive portfolio. The firm provides a wide variety of marketing services including developing creative strategies for branding campaigns, logo development, packaging design, interactive web-site design, webcasts, brochures, trade show displays, retail POS displays, etc. The firm's primary customers include: Intel, Microsoft, Dell, Apple, Cisco, Fiserv, Air New Zealand and others.
SIC:7311 Code:11111-I

Service

MRI DIAGNOSTICS, LAB, PAIN
MANAGEMENT, MEDICAL LAB
REVENUE: \$4,456,000
LOCATION: MIDWEST
CODE: 11110-I

CONVERGED NETWORK CONSULTANT
REVENUE: \$4,271,798
PRETAX: \$417,333
PURCHASE PRICE: \$2,200,000
LOCATION: SOUTHEAST
CODE: 11109-I

HEATING & AIR CONDITIONING SALES &
SERVICE ESTABLISHED IN 1970'S
REVENUE: \$4,232,033
PRETAX: \$559,260
PURCHASE PRICE: \$1,600,000
LOCATION: SOUTHEAST
CODE: 11108-I

INSTANT PRINTING / XEROX COPY
SERVICES - HI VOLUME "KINKO'S / FEDEX
TYPE"
REVENUE: \$4,063,032
PRETAX: \$1,020,000
PURCHASE PRICE: \$4,000,000
LOCATION: SOUTHEAST
CODE: 11107-I

NATIONAL AUTO SERVICE CENTERS
REVENUE: \$3,900,000
PRETAX: —
LOCATION: MIDWEST
CODE: 11105-I

Acquisitions Available

This successful MRI Diagnostics, Lab, Pain Mgmt and Medical Practice specializes in every aspect of neuroscience and pain management. It also offers a variety of ancillary services including neuro-diagnostics. The business has experienced high growth and solid financial results. The business has invested in the latest medical technology and software. The majority of clients come from referring physicians in the communities where the facility is located. This business is suited to a buyer(s) who is a licensed medical doctor, hospitals or large medical centers. The current owner(s) is willing to stay on in a consulting or employment capacity as needed. Asking price is based on an asset transaction. The state requires business ownership to be by a practicing physicians, hospitals or medical centers.
SIC: 8011 Code: 11110-I

100% Profit Increase in the Last Two Years!!! This network consulting company designs and installs converged networks integrating voice, video and data solutions onto a single IP-based network. They specialize in I telephony wireless solutions, network security and remote access. The sales staff, engineers and technicians have many years experience in the IT and telephony field and hold numerous certifications from their major partners. Approximately 50% of their sales are through the public sector - schools, libraries and local governments. The remainder of their sales are to small and medium sized businesses. This is an outstanding opportunity to purchase a profitable, growing company that is in an emerging technology field. Sales price includes \$300,000 in Accounts Receivable. SBA financing available with 20% down and will include working capital and estimated closing costs.
SIC: 7379 Code: 11109-I

The owner of this HVAC Service company has owned it 15 years and he purchased it from the founder who started it in the 70's. The company has an excellent reputation of quality service at a fair price. About 45% is commercial work, 35% residential replacement and 20% service work. The company caters to the general Charlotte Metro area. There is key management in place with many years of tenure. The business is virtually debt free. The owner is ready to retire.
SIC: 762304 Code: 11108-I

This business is a combination of being a rather simple manufacturer with value added services. Sales were off about 10% in 2009 versus 2008, but Cash Flow actually increased. This company was founded by the current owner over 20 years ago who is looking to retire. Taxable Ordinary Income on the Tax Returns was \$965,763 in 2008 before add backs to cash flow with 2009 to be higher when completed. Business is an "S" Corporation with little assets, but expensive equipment that is on operating leases (expense to the company). The company resembles a large hi end / hi volume "Kinkos/Fedex Type" business, but has a very professional staff. The Seller wants a stock sale and the price of \$4 Million with include some working capital. Seller will consider a small amount of Seller financing on a buyer for buyer basis. This is a very strong company and is located in a major metro city area of Florida.
SIC: 323114 Code: 11107-I

One of the most recognized names in auto repair and maintenance. These stores are well established, have existing management and are primed for a new, hands-on operator to grow the business. Multiple locations located in central Indiana. Due to the unique nature of this business and the variety of acquisition structures that the Seller is willing to entertain, it will be assumed that the Purchaser and/or advisor of the Purchaser will possess sufficient financial sophistication

Service

MEDICAL IMAGING COMPANY
REVENUE: \$3,757,133
PRETAX: \$1,302,592
PURCHASE PRICE: NEGOTIABLE
LOCATION: SOUTHWEST
CODE: 11104-I

ADULT DAY HEALTHCARE CENTER
REVENUE: \$3,400,000
PRETAX: \$1,000,000+/-
PURCHASE PRICE: \$2,800,000
LOCATION: WEST COAST
CODE: 11103-I

MRI DIAGNOSTICS, LAB, PAIN MANAGEMENT,
MEDICAL LAB FOR SALE IN KENTUCKY
REVENUE: \$3,129,000
LOCATION: MIDWEST
CODE: 11102-I

DYNAMIC ELDER CARE PROVIDER
REVENUE: \$2,800,000
PRETAX: \$310,000
PURCHASE PRICE: \$1,200,000
LOCATION: NORTHEAST
CODE: 11100-I

PROMINENT E-LEARNING COMPANY
REVENUE: \$2,566,768
PRETAX: \$205,954
LOCATION: WEST COAST
CODE: 11098-I

Acquisitions Available

to determine value and submit an offer to purchase.
SIC: 7539 Code: 11105-I

Founded in 2004 the Company attained profitability within its first 10 months and has continued to experience healthy growth. That growth recently drove the company to open a second location which attained profitability within the first 6 months. Part of the company's success has been its ability to reach out to and target one of the Southwest's primary minority demographics. By offering bi-lingual services this medical imaging company fills a needed role while supplementing their standard client base within a specialized market niche.
SIC: 62151 Code: 11104-I

This is a full services Adult Day Health Care Center, with permit of 175 units.... with 1,200+/- and growing registered Clients, Billable of 130-150 Clients per day in average. This Facility Is Funded By Medical and subsidized by Medicare and get paid weekly. The Participants are mainly Elderly and must be on Medical or Medicare. The Center provide Medical assessments, Nursing services, Health screening, Nutritional counseling, Therapies, Social services, Exercise, Cultural and Recreational activities, transportation and Other Services.. Potential Buyer does not has to has special Medical skills or background, (Best and preferred to be one), but do need to know how to handle Business , Call Broker for all of your questions.
SIC: 8059 Code: 11103-I

This successful MRI Diagnostics, Lab, Pain Mgmt and Medical Practice specializes in every aspect of neuroscience and pain management. It also offers a variety of ancillary services including neuro-diagnostics. The business has experienced high growth and solid financial results. The business has invested in the latest medical technology and software. The majority of clients come from referring physicians in the communities where the facility is located. This business is suited to a buyer(s) who is a licensed medical doctor, hospitals or large medical centers. The current owner(s) is willing to stay on in a consulting or employment capacity as needed. The state requires business ownership to be by a practicing physician(s), hospitals or medical centers.
SIC: 807112 Code: 11102-I

This ten year old business is capitalizing on the aging population that requires the services it provides in order to remain in their home or be treated with more dignity in dedicated nursing facilities. Growth has been exceptional and is expected to continue. This is all private pay work and is non medical care. A dedicated 2nd tier of management runs the daily operations with the owner providing strategic oversight and management on a part time basis. This industry is exploding as the population ages.
SIC: 8049 Code: 11100-I

This Company provides technology based learning and performance support solutions to corporate clients around the world. • Custom tailored eLearning solutions • Products and services offer wide range of solutions from enterprise wide learning solutions to rapidly deployed web-based course development. • Award winning Company – recognized as leading industry eLearning company. • Customers include Fortune 100 companies with large employee populations including Microsoft, GE, Siemens Medical, HP, Group M, E.J. Gallo Winery, Starbucks, et al. • Highly skilled, experienced employees capable of creating customized training solutions to meet all corporate needs. • Best in class proprietary products & services include: partner & channel performance systems, ready to use courses, iPSS (integrated per-

Service

Acquisitions Available

SECURITY SYSTEMS INTEGRATION
COMPANY
REVENUE: \$ 2,344,000.00
LOCATION: SOUTHEAST
CODE: 11097-I

formance support systems), mobile tutorials, internationalizing and localizing learning content, quest track (rapid-deployed SCORM learning management system), learning management system integration and consulting, learning consulting, learning resource augmentation. • 10-year track record of providing successful training programs to a wide variety of industries including: medical, telecom, tech, manufacturing, distribution and finance.
SIC:7375 Code:11098-I

This security systems integration company provides security solutions, which include Electronic Access Control, Intrusion Detection, CCTV Video, Fire Alarm, Photo ID Badging, IT Security and Support, Locks & Safes, as well as one of the best Service Agreement programs available in the region. Systems are monitored by a state of the art monitoring facility with either dial-up or web monitoring. Monitoring options include daily emails for opening/closing reports and any other alarm signals, video alarm verification, cellular or GSM Radio back-up, as well as Ethernet monitoring over the web. Clients are typically Commercial/Retail, Mnfg., Institutional, Educational and Government facilities. During the last five yrs., the Company sales have more than doubled from just over \$1 million in 2004 to over \$2.3 million. The recurring revenue from monitoring and service contracts now exceeds \$45,000 per month.
SIC:7382 Code:11097-I

UPSCALE HI-END DAY SPA/SALON
REVENUE: \$2,000,000
PRETAX:—
LOCATION: MIDWEST
CODE: 11096-I

This high end day spa /salon has been servicing upscale clientele for several years in the Indy Metro area. They provide spa, med-spa, and beauty salon treatments, as well as a retail shop on-site. With its award winning tranquil atmosphere, this spa/salon provides a warm, exotic and soothing experience with customized services for men and women, and the highest quality products in the beauty and skin care industry. This is truly an exceptional opportunity for an entrepreneur looking for a hands-on creative business or for a synergistic organization looking for an add-on acquisition. A buyer will benefit from the efforts that the seller has put into making this an established premier location with a \$500,000 build-out. Due to the unique nature of this business and the variety of acquisition structures that the Seller is willing to entertain, it will be assumed that the Purchaser and/or advisor of the Purchaser will possess sufficient financial sophistication to determine value and submit an offer to purchase.
SIC:7241 Code:11096-I

COMMERCIAL CONSTRUCTION
REVENUE: \$1,667,960
PRETAX: \$685,226
PURCHASE PRICE: \$2,000,000
LOCATION: SOUTHEAST
CODE:11095-I

Sales and profits were down slightly for 2009, but considering the economy, they had a fantastic year. 2010 should be similar to 2009.
SIC:1799 Code:11095-I

DIRECT MAIL MARKETING AND SERVICE
CENTER REVENUE: \$1,300,000
PRETAX: \$245,000 PURCHASE PRICE:
\$700,000 LOCATION: NORTHEAST
CODE:11093-I

This direct mail center has a long history of customer relationships that use the services for direct mail management and savings for pre-sort. The business has little competition and enjoys an excellent reputation. Equipment has been upgraded on a consistent basis. The real estate is available for sale or can be leased. Seller transition management and training is available. This business always does well in election years. A concerted marketing effort would result in additional growth.
SIC:7389 Code:11093-I

Service

SEWER CLEANING VAC CON TRUCKS WITH UNDERGROUND CAMERAS AND PAVEMENT CLEANING SERVICES
REVENUE: \$1,233,114
PRETAX: \$198,225
PURCHASE PRICE: \$1,100,000
LOCATION: SOUTHEAST
CODE:11092-I

HOME CARE SERVICES - UNSKILLED
REVENUE: \$1,227,791
PRETAX: \$346,741
PURCHASE PRICE: \$800,000
LOCATION: SOUTHEAST
CODE: 11091-I

AUTO REPAIR FACILITY
REVENUE: \$1100000
PURCHASE PRICE: \$780000
LOCATION: MIDWEST
CODE: 11089-I

MEDICAL STAFFING AND HOME CARE BUSINESS FOR SALE IN KENTUCKY
REVENUE: \$1,000,000
PURCHASE PRICE: \$425,000
LOCATION: MIDWEST
CODE:11088-I

PATHOLOGY LAB AND SUPPORT SERVICES
REVENUE: \$519,600
PRETAX: \$89,000
PURCHASE PRICE: \$275,000
LOCATION: WEST COAST
CODE:11112-I

Acquisitions Available

This company has a lot of equipment and has been in business for over a decade. They have 8 Vac Con Trucks, about 20 water pavement cleaning trucks, underground cameras and lots of miscellaneous equipment. Sales peaked a couple of years ago at about \$4 Million, but have been down about half due to the recession. It may be possible to buy the business and just part of the equipment which is reflective in the asking price of \$1,100,000. They have a strong staff of trained employees and the owner does not work full time in the business.
SIC:171152 Code:11092-I

This 8 year old home health care company offers unskilled services at a much lower price than other providers can offer. There are over 60 clients part of which are on Medicaid. Currently there are several partners in the business.
SIC:808201 Code:11091-I

This 5 bay auto service shop has been established for close to 50 years. They are located in a large growing community on a major thoroughfare in the Indianapolis area. This shop is a full service repair facility that includes all assets. They are well known for their exceptional service and dedication to the community. The Seller will introduce the buyer to major fleet accounts and to other clients as needed.
SIC:7539 Code:11089-I

This Business provides Medical Staffing and Home Care Services in both private homes and licensed facilities. Home care services allow Clients to continue living in their homes with some assistance. Examples of home care services include: Assistance with personal care, light housekeeping, shopping and errands, meal preparation, medication reminders, companionship, Alzheimer's care. Licensed by the State of Kentucky as a Nurse Pool Agency, this business assists facilities with their staffing needs. Examples of staff relief personnel: registered nurse, licensed practical nurse, state registered nursing assistance, companion/sitters. The business has experienced consistent growth since its inception.
SIC:8082 Code:11088-I

This company, founded in 1974 and incorporated in 1986 by the original owner, is an anatomical pathology laboratory. They do autopsies. Their clients consist of families, hospitals, researchers and law firms from coast to coast. The company has done autopsies in 46 States. They have a library of fixed tissue on 1300 autopsies completed. The company currently has 35,000 tissue blocks and slides on completed cases. The company began taking blood sample on an FTA card for future DNA analysis on their private autopsies. The families have given written consent to use these samples for research/educational purposes. Each file is complete with detailed autopsy results, tissue, microscopic slides and medical records. All are interesting cases some are rare. This information in this tissue and DNA samples correlated with their autopsy finding and medical history is very important not only to the families but to the community as well. The company is run by the owner with 1 part time Medical Transcriber and 2 contract Pathology Specialist that actually collect the tissue. There is a board certified Pathologist (fee for service) on call along with a Board Certified Neuropathologist (fee for service) that handles all tissue analysis. Their report is combined with the Pathology Assistants to produce the final product. The company currently operates out of a light industrial facility complete with an autopsy table and labeling machine that identifies and properly packages tissue

Service

HIGH VOLTAGE ELECTRICAL CONTRACTOR
REVENUE: \$2,769,545
PRETAX: \$1,590,982
LOCATION: WEST COAST
CODE: 11099-I

EVENT LIGHTING, STAGING PRODUCTION
COMPANY
REVENUE: \$4,500,000
LOCATION: NORTHEAST
CODE: 11106-I

Acquisitions Available

samples. The facility, 3,400 square feet is much larger than needed for current operations and some space may be reduced to increase profit levels. 2009 revenue was down due to the Sellers health issues. This is an excellent opportunity for an experienced medical professional to take over a very well established facility with a stellar reputation. Seller will stay on to work with the new owners for a ongoing period to be negotiated.

SIC:5800 Code:11112-I

This well established High Voltage Electric Contractor has been serving the Southern California area for many years. Its faithful clientele has allowed the company to achieve excellent revenues and profits annually. The company is located in Southern California and could be moved to any convenient location in Orange or LA Counties or consolidated with another company. Monthly rent is \$3,500 on approximately 1,740 square feet of office space, 2,100 square feet of warehouse space, and 15,930 square feet of yard space. Currently, the lease is on a month-to-month basis.

SIC:1731 Code:11099-I

Available for acquisition, a full service Event Lighting, Staging, and event production service company. Full-service resource for meeting and special event planners serving fundraising, corporate functions, Press/Media/Product launches, and social events. Provides design, production, equipment and installation services related to Lighting, Staging, Audio/Visual, Sets & Displays. 2008 Sales \$4.6mm. Highly experienced management and customer oriented staff capable of running day to day operations. Ownership willing to consider transition options for eventual exit from the business.

SIC:7389 Code:11106-I

Retail

CHAIN OF 3 MOTORCYCLE DEALERSHIPS
ON COASTAL CAROLINA
REVENUE: \$20,110,553
PRETAX: \$778,990
PURCHASE PRICE: \$10,000,000
LOCATION: SOUTHEAST
CODE: 11084-I

RETAILER OF LUXURY PRODUCTS FOR THE
HOME
REVENUE: \$10,461,216
PRETAX: \$1,300,000
LOCATION: WEST COAST
CODE: 11081-I

Acquisitions Available

This listing includes 3 motorcycle dealerships with multiple Japanese lines. The asking price of the 3 businesses is \$10,000,000 and the real estate at each location is also available. 2 of the locations have state of the art facilities while the other location is older but has a premier location. All 3 stores are within a few hours drive of one another. The Seller has other business interests prompting the reason for the sale. The name of the company is well recognized in the industry.

SIC:557106 Code:11084-I

The Company was established in 1986 to provide the discriminating shopper with the world's finest selection of linens and specialty items for the home. Drawing on their many years of experience in the textile industry, the founders have become leaders in the luxury linen market. Their quest for superior quality merchandise has led them around the globe many times over and earned the Company a prestigious Retailer of the Year Award from the Home and Textile Industry. The Company offers a vast inventory and a talented design staff to assist with custom orders, personalized monogramming, and the creating of unique color palettes and styling to satisfy the needs of the most sophisticated of clientele. The overwhelming success of the Company's flagship store has led to subsequent retail stores in other locations.

SIC:5712 Code:11081-I

Retail

HI PROFIT COASTAL CAROLINA
MOTORCYCLE DEALERSHIP WITH MULTIPLE
JAPANESE LINES
REVENUE: \$10,332,997
PRETAX: \$550,122
PURCHASE PRICE: \$2,000,000
LOCATION: SOUTHEAST
CODE: 11080-I

HI VOLUME MOTORCYCLE DEALERSHIP IN
LARGE GEORGIA METRO W/MULTIPLE
JAPANESE LINES
REVENUE: \$9,344,877
PRETAX: \$255,988
PURCHASE PRICE: \$2,200,000
LOCATION: SOUTHEAST
CODE: 11087-I

KUBOTA MASSEY FERGUSON EQUIPMENT
DEALER.
REVENUE: \$6,150,000
PRETAX: \$221,591
PURCHASE PRICE: \$900,000
LOCATION: NORTHEAST
CODE: 11086-I

SKI AND SNOWBOARD SHOP
REVENUE: \$3,500,000
PRETAX: \$714,000
PURCHASE PRICE: \$2,600,000
LOCATION: NORTHEAST
CODE: 11085-P

FARM SUPPLY STORE
REVENUE: \$1,969,715
PRETAX: \$119,750
PURCHASE PRICE: \$755,000
LOCATION: SOUTHEAST
CODE: 11083-I

QUALITY COUNTRY STORE
REVENUE: \$1,364,409
PRETAX: \$184,666
PURCHASE PRICE: \$1,499,000
LOCATION: NORTHEAST
CODE: 11082-I

Acquisitions Available

The owner of this motorcycle dealership has had it many years, but much of the ownership has been absentee. They have a premium location with excellent management. Before the recession, this dealership had higher gross revenues and a cash flow profit of \$1 Million. The owner owns the real estate and is willing to sell it or lease it. The price of the business is \$2 Million cash. The reason for sale is the owner has some other business interests which he has a need for the cash from the sale proceeds.
SIC: 557106 Code: 11080-I

The owner of this company has had it over 20 years and is ready to retire. Sales before the recession exceeded \$15,000,000 with over \$1 Million in Cash Flow. Sales are now just under \$10 Million. The owner also owns the real estate which has a 20,000 SF main showroom which shows extremely well. They have additional warehouse space. The real estate may be leased or purchased, but the owner prefers to sell it with the sale of the business. The value of the real estate is probably close to \$4 Million, but the Seller is willing to sell if for \$3 Million. The business is virtually debt free and there is about \$1 Million in hard assets with the business sale.
SIC: 557106 Code: 11087-I

One of Vermont's largest, most successful, longest running Farm and Outdoor Equipment Dealer with a 50 year track record of steadily profitable sales. Excellent owner revenue, a manageable business, and in a great quintessential Vermont community. Owners ready to retire, and can finance most of the purchase.
SIC: 5083 Code: 11086-I

Established over 40 years. Closely Held Leasehold \$1,000,000 of Inventory at cost included in price \$1,000,000 FFE at cost basis included in price Stable sales Offering Asset Sale
SIC: 5600 Code: 11085-I

Located in the beautiful foothills of the Blue Ridge Mountains in Western North Carolina, this business has been serving farmers and homeowners in the area for over 30 years. 60% of revenues come from service, fertilizer and lime applications with local farmers and large estate homeowners that are scattered throughout the area and 40% from retail sales. They supply everything from pet supplies to crop protection products, bulk fertilizers, feed and seed. This business has shown remarkable growth and profitability in the last several years and 2009 was their best year ever with EBITDA plus owner benefit of \$290,000! The sale price of \$755,000 includes a 3,200 sq. ft. facility on 5.5 acres valued at \$200,000, \$100,000 worth of inventory, and furniture, fixtures, equipment and vehicles with an estimated replacement value of \$185,000. The business is prequalified for an SBA loan so a buyer can get into the business with 20% down and 80% financed for 10 years. If you are looking for a wonderful lifestyle along with a terrific business, call us! This is an outstanding opportunity.
SIC: 5999 Code: 11083-I

Country Store, established in 1869, is a New England tradition and the cornerstone of the proposed historic district for this new England town's planned commercial growth. This is a retail thoroughbred, and has established itself as a specialty food and gift retailer. In addition, the store serves local customers on a day-in and day-out basis as a unique general store, deli & market, and overall community and gossip center. Next door, you'll also find its Gift store, featuring the best

Retail

HARLEY DAVIDSON MOTORCYCLE
DEALERSHIP
REVENUE:
PRETAX: \$ 1,300,000
LOCATION: SOUTHEAST
CODE: 11079-I

Acquisitions Available

New England has to offer.
SIC: 5399 Code: 11082-I

Harley Davidson Motorcycle Dealership Established over 5
years. New 35,000 sq ft building
SIC: 5571 Code: 11079-I

Other

25 MILLION DOLLAR OIL FIELD WITH 50
WELLS. 1 MILLION BARRELS OF RECOVER-
ABLE RESERVES FPER WELL
REVENUE: \$70,000,000
PRETAX: \$90,000,000
PURCHASE PRICE: \$25,000,000
LOCATION: MIDWEST
CODE: 1078-I

Each well has 1/2-1 Million barrels of recoverable reserves! well will
take 2 weeks to drill and to complete. each well is 500,000 and if for
some reason your well does not hit 150 BOPD the company will get
you another well until you are satisfied. This company has 50 wells
planed and has already drilled on a few. this company has purchased
the most expensive aerial electromagnetic survey equipment to con-
firm the exact location and amount of reserves of this field. this is the
most high tech equipment on the market and they have spent a fortune
on it. with this technology it is like shooting fish in a bar-
rel. company is one of the largest and most experience oil companies
out there. proven track record and experienced operators.
SIC: 1311 Code: 11078-I

DRY UTILITY SYSTEMS CONTRACTOR
REVENUE: \$24,033,104
PRETAX: \$4,721,910
LOCATION: WEST COAST
CODE: 11076-I

The company is a utility contractor that specializes in the installation
of underground dry utility systems, primarily gas lines in the Southern
California area. The company has been established for over 20 years
and the owners desire to achieve some liquidity. The company cur-
rently has over 40 crews that are complete with crew trucks, air com-
pressors, welding equipment, and trailers capable of hauling as much
as 2,500 (+/-) feet of polyethylene gas pipe to job sites as well.
Crews are dispatched each day to various job sites in Orange,
Riverside and San Diego counties. Most work is performed on pre-
negotiated prices. Crews are supported with various boring
machines, backhoe excavators, large dump trucks, low bed delivery
trucks and other equipment. The company employs over 200 and has
a fleet of 87 pieces of rolling stock and thousands of pieces of mod-
ern production equipment. The equipment is in excellent condition
and has an approximate Fair Market Value of \$4,800,000.
SIC: 1623 Code: 11076-I

AGGREGATE SUPPLIER &
INFRASTRUCTURE (ROAD, BRIDGE,
CONCRETE UNDERGROUND UTILITY)
RESIDENTIAL & COMMERCIAL
CONTRACTOR
REVENUE: \$15,000,000
PRETAX: \$2,500,000
LOCATION: WEST COAST
CODE: 11074-I

The Company was established in 1972, employs nearly 150 people,
and owns nearly 350 acres of land. The fair market value of tangible
hard assets (excluding quarries, asphalt, and concrete plant)
exceeds \$17 million. The Company has been able to generate annual
EBITDA of up to \$3 million in spite of the tremendous investment
required to permit approximately 23 million tons of aggregates with
asphalt plant permits, as well as an asphalt and concrete plant. The
Company is now expecting to generate approximately \$2.5 million
per year in additional annual profit (plus yearly increases) from the
quarries each year for the next 15-20 years. It was announced in
June 2005 that California's state government transportation con-
struction spending would more than quadruple from \$900 million (fis-
cal 2004-2005) to \$4.1 billion (fiscal 2005-2006), with \$1 billion being
released in the first month of the fiscal year (July 2005). The
Company is located in a growing area with little to no competition and

Other

TRANSPORTATION & DUMPSITE
MANAGEMENT CO.
REVENUE: \$4,990,000
PRETAX: \$1,300,000
LOCATION: WEST COAST
CODE:11077-I

COMMERCIAL FARMLAND FOR SALE AND
LEASE BACK
REVENUE: \$2,000,000
PURCHASE PRICE: \$59M
LOCATION: SOUTHWEST
CODE:1 1075-I

PAIN MANAGEMENT, MEDICAL PRACTICE,
NEUROSURGERY FOR SALE IN KENTUCKY
REVENUE: \$1,500,000
LOCATION: MIDWEST
CODE: 11073-I

OCCUPATIONAL MEDICAL COMPANY
REVENUE: \$1,150,881
PRETAX: \$45,638
PURCHASE PRICE: \$1,500,000
LOCATION: SOUTHEAST
CODE: 1 1072-I

Acquisitions Available

performs a variety of construction services to both the public and private sectors and offers a broad range of unparalleled services.
SIC:1611;1623 Code:11074-I

The Company was originally established in 1991 and has been a leader in facilitating the import and export needs of the construction industry in California. The Company specializes in dumpsite management throughout several nearby counties. Throughout the years The Company has successfully completed thousands of mid to large scale earth moving projects. During these years The Company has established a sound reputation for integrity, performance, and customer service. The Company specializes in transportation of fill materials and is able to provide its clients with all of the heavy equipment, trucking, personnel, haul route permits, and street sweeping needed for virtually any project. The Company provides an economical, turnkey service for earth transportation. The Company was recently awarded an exclusive municipal contract which is expected to generate revenues in excess of \$30,000,000 spread out over 5-10 years. The work on this contract is set to commence in 2009.
4.2121E+27 Code:11077-I

Prime Farmland in Texas. Total Acres: about 16,000+/- acres. Location: West Texas. This farm produces watermelons, wheat and wheat hay. The farm also has minimal CRP land. This farmer is a very successful and premier southwestern region farmer with some of the highest proven yield histories. The farm is consistently profitable—this is not a distressed sale. Seller has sale-leaseback experience on other parcels. The irrigation equipment on the farm is top-of-the-line and in excellent working condition. Irrigation water is the best in the entire area with all fl mile pivots nozzled at +/- 500 gpm. Sellers must give seller option to lease back about \$2M+/-/Yr.
SIC:0191 Code:11075-I

This pain management/back treatment/neurosurgical-focused medical practice was recently part of a larger group that included MRI and related imaging. Due to a CON (Certificate of Need) issue for operating MRI s the owners made a decision to stop performing MRI s. From its inception the medical center was open one day per week as a satellite location (staff including Doctors would travel from another location). This medical center specializes in every aspect of pain management and neurosurgery. The Center has experienced solid growth since its inception in 2004. The current owner(s) is willing to assist in transitioning of the practice. Based on the Medical Practice (none MRI revenue) the center produced \$300,000 revenue per year while operating one day per week. If the center were to be open 5 days a week it would yield approximately \$1,500,000 of revenue per year operating as a medical practice resulting in approximately \$450,000 of owners discretionary earnings.
SIC:8011 Code:11073-I

Established comprehensive occupational medicine and industrial service company located in the southeast. This company provides: medical care, physical therapy, return to work programs, DOT physicals, pre-employment testing, drug screening, and more! They have a wide variety of customers in the transportation, manufacturing, construction, landscaping and service companies. Their custom-built facility was carefully designed for efficiency and offers room for additional growth.
SIC:8093 Code:11072-I

Distributor

NATIONAL MANUFACTURER AND DISTRIBUTOR OF FASTENERS AND RELATED COMPONENTS IS SEEKING TO ACQUIRE STRONG OEM SUPPLIERS
REVENUE: CODE: 11117-P

Acquisitions Wanted

National Manufacturer and Distributor of fasteners and related components is seeking to acquire strong OEM suppliers. Cold formed, machined, and stamped parts manufacturers preferred but many others considered. We are a 40 year old company looking to broaden our capabilities and market position. All inquires kept confidential.
SIC:3452 Code:11117-P

Other

ACQUISITION OF BANK BY FINANCIAL SERVICES COMPANY - SEEKING \$12MM DEBT & EQUITY
REVENUE: \$6,200,000
PRETAX: \$800,000
LOCATION: OTHER
CODE: 11118-I

Seeking Financing

The Financial Services Company, headquartered in the state of Washington, is seeking \$12 million in debt and equity financing to acquire a Midwest bank in order to diversify its business lines. Already a successful loan originator, contract processor, and settlement service provider in 30 U.S. states, The Company is adding a federally chartered single-branch conservative Midwest bank with an insurance subsidiary to its business holdings. Having survived the recent troubles in the mortgage industry, The Company will be able to leverage the licensing and assets of the bank to introduce new and existing customers to new product lines, thereby building value through proven cross-selling of products and services. The bank's federal charter will allow The Company to eliminate multiple state licensing requirements for its originators, which will greatly enhance the already vibrant growth.
SIC:738909 Code:11118-I

OIL EXPLORATION & PRODUCTION CO. SEEKING DEBT OR EQUITY INVESTMENT OF \$15 MILLION
REVENUE: OVER \$1 BILLION 1ST 10 YEARS
PRETAX: \$122 MILLION
LOCATION: SOUTHWEST
CODE: 11119-I

The Company is an oil exploration and production company (E&P) seeking a debt or equity investment of \$5 million initially + \$10 million final stage for crude oil extraction of a large, proven oil field in Texas. Engineering data confirms that the current value of oil in place in the sought-after reserve exceeds \$6 billion. The Company currently holds 10% of the lease to the specific oil reserve, and is looking to gain complete control of their reserve by acquiring the remaining 85% of the lease rights. Operational control is dictated by whoever owns at least 51% of the lease. With control of the lease, the Company intends to conduct a pilot drilling project (from the initial \$5 million investment) to determine optimal production rates. With the \$10 million final stage investment, additional drilling can begin as soon as six months after the pilot project is underway. Various means of testing, including well penetrations, logs, core data, and production history have already been conducted to confirm that oil is contained in quality sands with high oil saturations and good permeability.
SIC:1382 Code:11119-I

RIGGS-ALLEN®

REPORT

Private Merger and Acquisition Multiple Listing Service - Riggs Graphics

P.O. Box 795, Southport, CT 06890
Tel (203) 340-3621 (203) 254-2991