

RIGGS/ALLEN[®]

RR

REPORT

Your Source
Of Companies For Sale,
Acquisitions Wanted
& Financing Opportunities

riggsallen.com

Acquisitions Available

Companies available for sale or merger with revenues of at least \$1,000,000 or included as editor's choice.

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RIGGS/ALLEN® REPORT AT A GLANCE

Riggs/Allen® Report is a private, confidential, multiple listing service covering middle market merger, acquisition, divestiture and corporate finance opportunities.

Functioning as a clearing house, the Riggs/Allen® Report creates a more efficient market for Investors, Sellers and Merger & Acquisition Intermediaries.

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COMPREHENSIVE:

Riggs/Allen® Report is truly comprehensive. Each issue contains a broad group of middle market listings available anywhere from Merger & Acquisition Intermediaries and Sellers and their advisors, such as lawyers and accountants.

Listings include a wide variety of businesses for sale or merger that have revenues of \$1,000,000 or larger and also include Acquisitions Wanted, Sources of Corporate Financing and Seeking Corporate Financing.

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Published bimonthly, Riggs/Allen® Report gives Investors timely information regarding current acquisition opportunities and provides Sellers with quick access to a large number of qualified and motivated investors.

COST EFFECTIVE:

By providing a true multiple listing service for a single annual subscription fee, Riggs/Allen® Report offers Investors, Sellers and Intermediaries the most cost effective method of marketing companies for sale and identifying merger and acquisition opportunities.

DISPLAY ADVERTISING:

Display advertising is available, allowing those who serve the M&A industry to efficiently reach prospects via a focused medium.

Call for additional information. (203) 254-2991



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All listings are coded as follows: A unique code number followed by a letter. The letter indicates whether the listing is from an Intermediary-I or Principal-P.

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6. To be included in the Riggs/Allen® Report a listing must be consistent with our goal of publishing a multiple listing report of relevant middle market merger, acquisition, divestiture and corporate finance opportunities. All companies listed for sale must have revenues of at least \$1,000,000. Slightly smaller companies with particularly attractive characteristics may be approved for listing. We do not accept listings from franchisors but will accept listings for the secondary sale of existing franchise units that meet our other requirements. We do not accept real estate listings unless the real estate is the business, such as with hotel, quarry, warehouse, agricultural and natural resource properties.
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Manufacturing

PLASTIC INJECTION MOLDER
REVENUE: \$53,000,000
PURCHASE PRICE: LOCATION: SOUTHEAST
CODE:10993-I

AUTOMOTIVE MANUFACTURER AND
IMPORTER
REVENUE: \$43,000,000
PRETAX: \$5,608,000
PURCHASE PRICE: LOCATION: SOUTHEAST
CODE:10991-I

FERTILIZER MANUFACTURER
REVENUE: \$16,000,000
PRETAX: \$3,800,000
PURCHASE PRICE: LOCATION: SOUTHEAST
CODE:10985-I

USA/CHINA MANUFACTURER OF
HOUSEHOLD APPLIANCES
REVENUE: \$15,000,000
PRETAX: \$1,700,000
PURCHASE PRICE: \$ OPEN
LOCATION: UNITED STATES
CODE:10984-I

AVIATION MANUFACTURER, RE-MANUFAC-
TURER, RE-BUILDER, AND PARTS SALES
REVENUE: \$14,300,000
PRETAX: \$4,123,000
PURCHASE PRICE: LOCATION: SOUTHEAST
CODE:10982-I

CUSHION AND RELATED OUTDOOR
LEISURE PRODUCT MANUFACTURER
REVENUE: \$13,000,000
PRETAX: \$850,000
PURCHASE PRICE: UNDISCLOSED
LOCATION: ALL
CODE:10981-I

Acquisitions Available

Manufacturers, Plastic Injection molder grosses; \$ 53,000,000.00,
Nets: 8% has many major contracts, Designs, Engineers and makes
OEM parts and components,
SIC:3061 Code:10993-I

Automotive Manufacturer and Importer (sells OEM and aftermarket)
Established 35 Yrs., Grosses: \$ 43,000,000.00 +, Nets:
\$5,608,000.00.,
SIC:3711 Code:10991-I

Fertilizer Manufacturer Gross \$16 million net 3.8 million plus with new
bagging line allowing them to go into the retail market. They own their
own pit of 300 acres and have a 10 year supply of inventory Price
includes building, business, and property.
SIC:2874 Code:10985-I

Headquartered in the US with a factory in China, the Company
designs, manufactures, and exports electrical household appliances. It
has been dealing in international trade with Asia for over 3 decades
and supplying high quality kitchen appliances to OEM customers in
North America for the past 12 years. Products include coffee makers,
roaster ovens, toaster ovens, and hot plates that are carried by major
retailers from Wal-Mart and Target to Williams Sonoma and Bed Bath
& Beyond. Products are sold in the US (77% of sales), Canada (10%),
and Mexico, Central and South America (13%). Operating from a com-
bined 330,000 square feet, the Company has a production capacity of
2.5 million units annually, which is expected to provide ample capaci-
ty to accommodate future growth. Growth opportunities include geo-
graphic market expansion into areas such as Europe, designing prod-
ucts that cater to "green" standards, and expanding the product line to
include electric kettles, electric grills, medical devices, beauty care,
and outdoor appliances. •30+ Years Experience in Asia – Over A Decade
on Designing and Manufacturing Quality Household Appliances•Manufactures
One Out of Every Three Roaster Ovens Sold in the US•95% Repeat Business
Annually is a Testament to Customer Loyalty•Export Markets Include US,
Canada, Mexico, Central & South America•Operates from Six Main Buildings
Totaling 330,000 Square Feet
SIC:3634 Code:10984-I

Aviation Manufacturer, re-manufacturer, re-builder, and parts sales,
Established over 20 years, Grosses; \$ 14,320,000.00, Nets: \$
4,123,000.00, Assets over \$ 6 million., Has FAA licenses and PMA's,
ISO approvals
SIC:3728 Code:10982-I

Manufacturer, converter and distributor of replacement cushions for
aluminum, steel, wrought iron, cast, resin, wood and wicker furniture.
Customers include big box and department store retailers as well as
specialty stores. Reliable relationships with subcontractors and ven-
dors worldwide. Sound corporate infrastructure. An opportunity.
SIC:2399 Code:10981-I

Manufacturing

ELECTRONICS MANUFACTURER
(SPECIALIST IN SATELLITE TECHNOLOGY)
REVENUE: \$11,800,000
PRETAX: \$1,112,000
PURCHASE PRICE: \$3,000,000
LOCATION: SOUTHEAST
CODE:10980-I

CUSTOM DESIGN OF ENGINEERED AND
FABRICATED PRODUCTS USED IN ENERGY,
PROCESSING, AND ENVIRONMENTAL MAR-
KETS.
REVENUE: \$11,319,000
PRETAX: \$1,007,000 - OWNERS
DISCRETIONARY CASH FLOW
LOCATION: MIDWEST
CODE:10979-I

COMMERCIAL PRINTER
REVENUE: \$11,161,000
PRETAX: \$720,325
LOCATION: WEST COAST
CODE:10977-I

SPECIALTY CONSTRUCTION COMPANY
REVENUE: \$6,471,053
PURCHASE PRICE: \$TBS
LOCATION: MOUNTAIN STATES
CODE:10994-I

ORIGINAL EQUIPMENT MANUFACTURER
REVENUE: \$5,000,000
PRETAX: \$1,200,000
LOCATION: WEST COAST
CODE:10992-I

MANUFACTURER OF FLOATING DOCKS,
PLATFORMS, AND OTHER STRUCTURES.
REVENUE: \$4,291,000
PRETAX: \$1,067,000
LOCATION: MIDWEST
CODE:10990-I

Acquisitions Available

Electronics Manufacturer (Specialist in Satellite Technology) with many International Clients, Grosses: \$11,800,000.00, Nets: \$1,112,000.00, Net worth over \$1.600,000.00, Asking: \$ 3 million, Reason for sale partner retiring, Management will remain, Has 32 full time employees, Also does sales, service and installation.
SIC:3629 Code:10980-I

The company is well-known for delivering engineering excellence and craftsmanship in its custom designed products. The use of its products spans several industry sectors which therefore provides assurance of sales. In recent years, the company has re-invested in its operations to better position itself for growth. These investments have included additional engineers, expanding its available capacity, and developing international market opportunities. Contracts are in place for 2010 with others in negotiation. While growth is available in the domestic markets, the management sees their greatest opportunity in the international markets where they have already completed projects and where they have developed contacts.
SIC:2389 Code:10979-I

The company processes weekly and other time sensitive materials. Diversified customer base—no concentration issues. State-of-the-art equipment.
SIC:2754 Code:10977-I

Considered one of the premier firms in its industry within the Rocky Mountain Region. As a major player for commercial projects serving general contractors and related clients, this company just completed its most profitable year (EBITDA of \$1,186,038), and has a backlog in excess of \$7 million. During its 20+ year history, it has developed an outstanding reputation, has had consistently strong revenues, has experienced key employees and long-term client relationships, and the owner is willing to remain after the sale. The acquirer will require substantial bonding capacity, as the business continues to expand into larger projects. Sales and profits reflect a 4-year average.
SIC:1473 Code:10994-I

The Company boasts an outstanding management and staff with considerable years of experience, expertise and long term employment.
SIC:3559 Code:10992-I

With projects completed in 17 states, this manufacturing business specializes in the floating dock market in five general areas: commercial marina projects; residential docks; wave attenuators; pump intake platforms and other types of floating platforms; and redesign, repair, refurbishment and re-floating of structures. Most Americans live by or enjoy time around lakes, rivers, or open bodies of water. Whether it is a new project or the repair and refurbishment of an existing one, this business can custom manufacture whatever the customer needs. Like most businesses impacted by unprecedented economic conditions, recent sales have declined, but earnings are still clearly available. Management anticipates sales to start increasing once again. While the opportunity is attractive as a "stand alone" business, it can deliver several additional value attributes for those with synergistic or strategic interests. \$1,067,000 Owners Discretionary Cash Flow
SIC:238900 Code:10990-I

Manufacturing

CUSTOM METALWORKS COMPANY
REVENUE: \$2,872,205
PRETAX: \$533,787 ODCF
LOCATION: CENTRAL SOUTHERN
CODE:10989-I

MANUFACTURER AND DISTRIBUTOR OF
FLATBREAD PRODUCTS
REVENUE: \$2,440,000
PRETAX: \$271,800
PURCHASE PRICE: UNPRICED
LOCATION: SOUTHEAST
CODE:10988-I

QUARTZ-WARE MANUFACTURING CO.
REVENUE: \$2,282,713
PURCHASE PRICE: \$2,370,000
LOCATION: MOUNTAIN STATES
CODE:10987-I

NICHE MANUFACTURING
REVENUE: \$2,143,547
PURCHASE PRICE: \$TBS
LOCATION: MOUNTAIN STATES
CODE:10986-I

TV BROADCAST AND CABLE CONTENT
DATA SOLUTIONS PROVIDER
REVENUE: \$1,440,000
PRETAX: \$486,500
PURCHASE PRICE: UNPRICED
LOCATION: NORTHEAST
CODE:10983-I

MANUFACTURER OF LARGE CUSTOM
TRAILERS
REVENUE: \$1,122,849
PRETAX: \$217,902
LOCATION: WEST COAST
CODE:10978-I

Acquisitions Available

This rapidly expanding metal fabricator/erector business is well established with a great reputation for quality work, on-time delivery and good customer service. The business specializes in fabricating and installing all types of metal products in commercial multi-level buildings and high-end residential projects. The current business model is a "contract only" for government, institutional, medical and other commercial buildings not affected by the recession and economic turn-down. With consistent revenues over the last three years of approximately \$ 3 million a year and an increasing backlog of over \$ 4 million, the company has weathered the recession with a solid foundation for future growth. With the work of establishing and building the business complete, the company is positioned for an aggressive buyer to take it to the next level.
SIC:34 Code:10989-I

Family owned manufacturer and distributor of flatbread products. National and international customer base of well known super market chains. Extensive shelf space. Quality "gourmet" product gaining widespread popularity throughout North America. Growth opportunity. SIC:2052 Code:10988-I

Established in 1988, this reputable business fabricates quartz-ware products for industries such as: Semi-Conductor, Fiber Optics, Photovoltaic, Communication, Aerospace, Environmental and Medical and Research Industries. The company also offers a repair service to maintain a continued presence with customers between new product orders. Additionally, an in-house engineering department sets this company above its competition. This department provides the opportunity to replace OEM parts and provide a consignment program to its valued customers. The business has operated out of the same location since 1996. This 18,102 square foot building, valued at \$1,200,000 (subject to Appraisal) is available to purchase with the business.
SIC:3231 Code:10987-I

This business is well established and has a solid reputation in its industry. It manufactures specialized containers for government contractors. Engineering services are available to assist with equipment design, as well as prototype development. Substantial barriers to entry into the industry. There is a well-trained management team and staff in place and significant opportunities for long-term growth. Two locations, one of which is available to purchase with the business for an additional \$495,000 (subject to appraisal). Owner retiring.
SIC:2499 Code:10986-I

Technical leader in the design and development of advanced technologies for content and data automation, management, distribution and live-to-air solutions for the television industry. Customer base includes high profile cable and broadcast networks, stations and major service providers. Growth opportunity.
SIC:5415 Code:10983-I

This manufacturing Company is a leader in the design and construction of large custom trailers serving a very diversified client base from race car companies to mobile surgical units. 2008 sales = \$1+ Million. Cash flow including rent to owner = \$217,902. The company has an excellent West Coast location and the property is also for sale or lease from the seller. The total land area of 6.06 acres has 3 buildings and plenty of area to expand. Office Building, 2,091 square feet - fully finished (41 by 51 ft.- built 2000); Manufacturing Building, 23,293 square

Distribution

WHOLESALE FOOD DISTRIBUTOR -
REVENUE: \$31,000,000
PRETAX: \$700,000
LOCATION: WEST COAST
CODE:10970-I

SPORTING GOODS DISTRIBUTOR AND
SALES AND SERVICE
REVENUE: \$23,000,000
PRETAX: \$2,000,000
PURCHASE PRICE: \$2,000,000
LOCATION: SOUTHEAST
CODE:10967-I

INDUSTRIAL PRODUCTS DISTRIBUTOR
WITH EXCLUSIVE LINES
REVENUE: \$23,000,000
PRETAX: \$1,840,000
LOCATION: SOUTHEAST
CODE:10968-I

IT SINGLE SOURCE PROVIDER -
TECHNOLOGY PRODUCTS AND MANAGED
SERVICES.
REVENUE: \$9,000,000
PRETAX: \$1,000,000
LOCATION: CENTRAL SOUTHERN
CODE:10976-I

DISTRIBUTOR OF ELECTRICAL, GAS,
SAFETY & COMMUNICATIONS PRODUCTS
REVENUE: \$8,000,000
PRETAX: \$970,000 PURCHASE PRICE:
\$OPEN
LOCATION: UNITED STATES
CODE:10975-I

Acquisitions Available

feet. (121 by 192.5 ft. – built 1980)(25 ft ceiling & 800 amp electrical).
Confidential Business Review available for qualified buyers.
SIC:3713 5199 Code:10978-I

HOW MANY COMPANIES DO YOU KNOW THAT HAVE GROWN EVERY MONTH AND ARE CONTINUING TO GROW!!!! This is a "niche" food distributor business and services the growing "hispanic" market. The company has their own company's exclusive brands and does not compete with the mass distributors that supply Safeway and other large chains. This Company has grown every year since it was started and in 2008 reached a sales volume of \$31,343,531 which is quite remarkable for such a young company (almost 6 years old). In fact, the company grew by 20% in 2007, 36% in 2008 and is on track to grow over 30% in 2009. The company is seeking an equity partner to recapitalize for growth to the next level. CBR available for qualified buyers.
SIC:5147 Code:10970-I

Sporting Goods Distributor and Sales and Service, (Large Mail Order Division)Grosses: \$23,000,000.00++, Nets \$ 2,000,000.00 ++, Only \$ 2,000,000 cash handles.Management will remain and would like to own a piece, Has \$ 6 Mill. in assets.Company should double in sales in the next 18 month, wants someone to help take this business to next level.
SIC:5091 Code:10967-I

Industrial Products Distributor with exclusive lines, (sells to many institutions, and government agencies, plus school and universities) From chemicals and papers to equipment, Grosses: \$ 23,000,000.00, Nets: \$ 1,840,000.00,
SIC:5085 Code:10968-I

Business has strong history and future of growth. Secure market with expansion segments being developed. This service and sales oriented business is unusually sound in all respects. Recent strategic expansion of alliances and offerings creates major growth opportunity for 2009 forward.Single source provider for IT products and managed services specific to customer needs. Leading-edge procurement, implementation & comprehensive service solutions. Available for acquisition due to retirement. Complete management infrastructure in place.
SIC:737 Code:10976-I

The Company is a distributor and manufacturers' representative for electrical, gas, safety, and communication products. The Company primarily serves utility markets and, to a lesser degree, communication markets. Both markets combine to generate approximately 95% of annual revenue; product sales to government contractors account for the remainder of annual revenue. The Company's products include safety products, underground enclosures and covers, lighting poles, raptor protection, meters, and miscellaneous parts. Consistently high sales volume and increasing profitability (EBITDA has increased from 2.7% to 10.6% of sales over the last three years), Revenues \$8,000,000 E '09 Superior name recognition and reputation- 15+ years of providing extraordinary service and specialized prod-

Distribution

PHOTOGRAPHIC DISTRIBUTOR
REVENUE: \$8,000,000
PURCHASE PRICE: \$950,000
LOCATION: SOUTHEAST
CODE:10974-I

WHOLESALE DISTRIBUTOR OF HARDWARE
& DOORS
REVENUE: \$7,044,369
PRETAX: \$355,000
LOCATION: WEST COAST
CODE:10973-I

DISTRIBUTOR OF FOOD SERVICE
EQUIPMENT FOR THE RESTAURANT &
HOSPITALITY INDUSTRY
REVENUE: \$5,095,025
PRETAX: \$356,635
LOCATION: WEST COAST
CODE:10972-I

WHOLESALE OF PARTY ACCESSORIES &
GIFTS
REVENUE: \$3,916,849
PRETAX: 416,110
LOCATION: WEST COAST
CODE:10971-I

DISTRIBUTION OF HOBBY GRADE REMOTE
CONTROLLED PRODUCTS
REVENUE: \$2,602,026
PRETAX: \$480,647
PURCHASE PRICE: \$2,000,000
LOCATION: WEST COAST
CODE:10969-I

Acquisitions Available

ucts•90% repeat business from strong, long-standing clients
•Experienced staff available to remain with new ownershipNote:
Company is Women Business Entrepreneur (WBE) accredited.
SIC:5063 Code:10975-I

Photographic Distributor (sells to Universities, and Governments)
Gross: \$ 8,000,000.00, Net: \$950,000.00 +, Has net worth of
\$750,000,Asking: \$ 950,000.00, Has 10,000 sq. ft. building for sale
also. Establishedover 50 years, management will remain, Reason for
sale absentee owner livesout of town and is planning retirement.
SIC:5043 Code:10974-I

Wholesale Distributor of Hardware & Doors. Wide Customer base.
2008 Sales \$7 Million+, EBITDA \$300,000+. Confidential Business
Review available for qualified buyers.
SIC:5039 Code:10973-I

The company specializes in food service equipment for the restaurant
and hospitality industry. They provide complete design and engineer-
ing packages, either in conjunction with the customer, his or her archi-
tect, or food service consultant. Complete and detailed shop drawings
are provided for every piece of custom fabricated equipment.
Functional layout plans, plumbing and electrical rough-in drawings,
equipment base and depression plans, plus engineered exhaust,
makeup air, and refrigeration drawings are prepared for each
projectThe company's experience and reputation in this industry are
its major assets. They have been able to complete projects on time,
thus assuring that customers and other others suppliers on the project
can complete their segments on time. They have an excellent central-
ly located facility, allowing service to all of Southern California. They
are a member of a buying group that allows more competitive pricing.
The company enjoys 50% repeat customers.
SIC:504603 Code:10972-I

This company is one of the largest West Coast wholesale distributors
of a specific category of party accessories & gifts. Sales for the FYE
7/31/09 were \$3,916,849 with Seller's Discretionary Earnings of
\$416,110. The products have wide appeal for a huge customer base
(2,300 current clients) that range from large grocery/drug stores to
small independent retailers and service businesses. Almost any busi-
ness can make use of this Company's products. The seller owns the
property and will either sell or lease it. Confidential Business Review
available for qualified buyer.
SIC:5199 Code:10971-I

The Company is an exclusive United States distributor of hobby racing
products. Sales are produced through a wide range of channels,
including hobby distributors, wholesalers, hobby retailers, and directly
the end user. The Company has been involved with the production and
sales of hobby products for over 30 years. The Company manufac-
tures R/C hobby products and takes pride in offering the R/C industry
some of the highest quality products in the market. They offer products
to a very wide range of consumers within the R/C community, from
beginner to experienced serious racers. Their products are designed
to support the always evolving R/C culture through the extremely
experienced development and design team for remote control cars,
parts, and accessories. Every component of their products are thought

Distribution

DISTRIBUTOR SAW MILL INDUSTRY
REVENUE: \$1,530,000
PURCHASE PRICE: \$500,000
LOCATION: SOUTHEAST
CODE:10966-I

Acquisitions Available

out and evaluated to meet their three key requirements: performance, durability, and style. SIC:5092 Code:10969-I

This Company has been a distributor to saw mills for over 50 years providing machinery, parts and mill supplies, and has a full service repair shop. They have been consistently profitable over the years, but did incur a loss of \$167,000 in 2008 due primarily to bad debt write offs totaling \$152,000. The asking price is based on the estimated fair market value of tangible assets, which is below book value. Facility is approximately 29,000 sq. ft., and can be leased for \$1,250.00 per month, or relocated at the option of the buyer. Seller desires to retire, but will provide transitional support for up to one year or more. Also included in selling price are accounts receivable \$100,000, inventory \$350,000 and Equipment \$50,000.
SIC:2421 Code:10966-I

Service

CIVIL CONTRACTOR
REVENUE: \$26,051,623
PRETAX: \$8,346,806
PURCHASE PRICE: \$11,900,000
LOCATION: MOUNTAIN STATES
CODE:11020-I

Acquisitions Available

Located in Colorado is the largest natural gas find in North America, and one of the largest natural gas producers has a long term commitment to build it out under a budget of \$680M. Only Phase 1 of a 13 Phase project has been completed at this time. Phase 2 is just starting. This Company for sale is a Civil Contractor who has currently and successfully completed numerous contracts with various companies in this basin since 1996.
SIC:238290 Code:11020-I

IT CONSULTING / DATA CENTER SERVICES
COMPANY
REVENUE: \$10,000,000
LOCATION: ALL
CODE:11009-I

IT Consulting / Data Center Services Company headquartered in Southeastern Pennsylvania. It operates from multiple locations and has global services capabilities. It has a well respected and recognized name & established, diversified customer base. It will generate approximately \$10M in annual revenue with \$1M in EBITDA in 2009.
SIC:7379 Code:11009-I

SELLS AND LEASES MODULAR BUILDINGS
REVENUE: \$7,300,000
PRETAX: \$1,900,000
LOCATION: ALL
CODE:11030-I

The company sells and leases modular buildings to a niche industry. Highly profitable company where the owner wishes to retire but has good management depth to continue the operation. Sales and profits are down over prior year due to the recession so a sales and profit pickup could be in the offing. The business model could be expanded to other industries replicating the success the company enjoys in its niche industry. High growth potential
SIC:1542 Code:11030-I

TEMPORARY STAFFING FIRM
REVENUE: \$7,204,773
PURCHASE PRICE: TBS
LOCATION: MOUNTAIN STATES
CODE:11029-I

This well established business provides temporary "blue-collar" staffing, as well as temp-to-hire services. The company enjoys an industry diversified customer base, a pool of thousands of temporary employees, an outstanding reputation in the industry, and has a proven blueprint for expansion into other markets. Real estate is available to purchase or lease. Sales and Adjusted EBITDA reflects a 3-year average.
SIC:7363 Code:11029-I

Service

INTERNATIONAL FREIGHT FORWARDERS
REVENUE: \$6,300,000
PRETAX: \$506,000
PURCHASE PRICE: \$3,000,000
LOCATION: UNITED STATES
CODE:11028-I

Acquisitions Available

TEL provides strategic, integrated worldwide logistics solutions, satisfying the diverse needs of a variety of importers and exporters who demand speed, reliability and quality. The company provides its customers with extremely competitive service and rates. The customized services are supported by a custom-designed on-line cargo tracking system that provides optimum tracking results. The company was founded in New York City in 2004 and is presently headquartered in northern New Jersey with additional offices in Los Angeles and a Mediterranean port city. An extensive agent network enables TEL to provide support services throughout the world. TEL is an NVOCC, OTI and IATA licensed firm offering sea, air and land transportation throughout the world as well as outsourced warehousing and cargo management services. The company is licensed as an Ocean Transportation Intermediary by the Federal Maritime Commission. TEL serves a wide range of companies and industries, including the mining, building, furniture and food industries. The two founding partners each have a strong background in the cargo shipping industry and currently serve as CEO and COO, respectively, of the business. They share many duties and work together on the strategic direction of the business. The primary focus of the CEO is sales and marketing. The COO focuses more on internal operating issues. The company was founded on several core principles, including the need for reliable, consistent and responsive customer service. Favorable contracts with major steamship lines, a well-trained internal support team and a reliable worldwide network of agents all enable TEL to fulfill its promise of outstanding customer service. BUSINESS PLATFORM In order to support its core philosophy of customer service, TEL developed a customized on-line tracking system. Customers can use this system to track container movements around the world. Customer global activity can be summarized and downloaded to enable additional analytical work. The company has service contracts with major steamship lines which support its customer service objectives and provide the customers with very competitive rates. Trucking and warehousing services can be provided at either port of origin or port of destination, depending on customer requirements. The company's initial shipping lane focus was on routes between the Mediterranean and the US. These routes currently account for over 50% of the company's overall shipping volumes and are supported by several staff in an office in a Mediterranean port city as well as the US-based staff. The company started with a focus on imports to the US. Exports were gradually increased and today represent about 40% of the business. With the business platform now in place, management is focusing on growth in shipping lanes other than Mediterranean/US. The company believes these additional shipping routes offer exceptional growth opportunities for the business and will enable the company to better leverage the investment in its business platform with little additional overhead cost. CUSTOMER BASE The company has created a diverse customer base serving a wide range of industries. TEL is currently moving containers throughout the world utilizing all major shipping lanes. Customer concentration is decreasing as new customers are added. The top ten accounts represent about 50% of the business with the largest account at about 15%. Customer collections have not been a significant problem. OPERATING PERFORMANCE During its initial five years of operation, the company built a solid business platform and established a profitable customer base that generates about \$6 million in annual revenue. Management believes the current business platform can support a \$20-30 million revenue business with little additional fixed overhead. To accelerate the sales growth, management has recently added additional sales and marketing resources. During the company's initial rapid growth period, management re-invested most of the operating cash flow into the business infrastructure. As volumes improved, the company was able to strengthen its service contract arrangements and improve the gross margins. In addition, management recently re-structured its

Service

Acquisitions Available

Mediterranean operations, resulting in significant cost savings without any impairment to customer service. The pro forma operating figures reflect the impact of the recent operational re-structuring. EXIT REASONSThe co-founders each own 25% of the company as they took on a 50% non-operating partner after establishing the business. The non-operating partner now wants out as this business is not part of their core business. Now that the company's business platform is established, additional working capital would enable the company to accelerate its growth. The co-founders are willing to stay on for an extended transition period. MAIN ROUTES In 2008, imports to the US represented 62% of the ocean shipping volume and exports from the US represented 38%. Ocean shipping represents more than 90% of total company revenues with the balance generated from out-sourced warehousing and trucking. Exports have been steadily growing and are continuing to grow in 2009. In 2008, 90% of imports originated in the eastern Mediterranean. The largest export market has been China which represented 45% of exports in 2008. Other major export markets for the company have been Turkey, Russia and Brazil. MAIN CARGO HANDLEDFor imports, marble and tiles represented 70% of the business in 2008. Other major import categories included foodstuffs, automobile and tractor parts and carpets. In 2008, 70% of the exports from the US were resins. Other major export categories included rubber compounds, fertilizer and grain storage equipment.
SIC:3762LS Code:11028-1

GLASS SERVICE BUSINESS
REVENUE: \$6,249,863
PURCHASE PRICE: \$2,131,000
LOCATION: MOUNTAIN STATES
CODE:11027-1

This well known business has an excellent reputation for its fast, quality service and warranted products and installation. Full-service construction and repair capabilities, specializing in contract glazing, glass installation, and replacement services. This business has been established over 50 years and has a trained, experienced staff and multiple locations. Real estate, valued at approximately \$1,000,000 (subject to appraisal), is available to purchase with the business. Gross Sales and Adjusted Profit reflect a three-year average.
SIC:5211,5231 Code:11027-1

AMBULANCE SERVICE FOR SALE HIGH
EARNINGS HI LEVEL OF SERVICE IN SE US
REVENUE: \$6,000,000
PRETAX: \$1,650,000
LOCATION: SOUTHEAST
CODE:11026-1

This southeast based multi-location ambulance service has consistently strong sales & earnings. Primarily a non-emergent operation with approx 70-80% BLS and 20-30% ALS transports. Company has invested in technology & industry specific tools to enable owner to manage business from a distance and to manage costs, etc. Modern fleet, excellent management team in place who runs the biz day to day; owner will also consider retaining equity, company has several unique characteristics that make it an ideal acquisition target (more details avail after CA); Company has good logistics management program in place to maximize runs & manage/minimize payroll costs; Strong company. NOTE: We also have another complementary ambulance company available with strong earnings that would be a complementary acquisition to this company. Other company has sales of \$ 4-5 MM with over \$ 1 MM in earnings.
SIC:4119 Code:11026-1

AMBULANCE SERVICE FOR SALE
CONSISTENT STRONG EARNINGS
SOUTHEAST
REVENUE: \$ 5,300,000
PRETAX: \$1,650,000
LOCATION: SOUTHEAST
CODE:11025-1

Non-Emergent based ambulance svc with strengths in billing & logistics Mgt; Consistently strong in profits each year; approx 25% ALS/75% BLS call mix, Company controls 90% of the markets it serves, due to very high level of service, Modern fleet, strong mgt team, company has invested in technology, owner will retain equity, serves approx 30-40 facilities including 6 hospitals. We also have other ambulance companies available (one which is a perfect "fit" with this one; it has earnings of \$ 1.4 MM)
SIC: Code:11025-1

Service

BROADBAND SERVICE COMPANY
SHOWING CONTINUED GROWTH
REVENUE: \$5,166,386
PRETAX: \$1,150,217
LOCATION: MOUNTAIN STATES
CODE: 11024-I

AMBULANCE SERVICE FOR SALE
HI EARNINGS-CONSISTENTLY OWNER
RETAIN EQUITY
REVENUE: \$4,250,000
PRETAX: \$ 1,430,000
LOCATION: SOUTHEAST
CODE:11023-I

MEDICAL IMAGING COMPANY
REVENUE: \$3,267,072
PRETAX: \$1,021,256
LOCATION: SOUTHWEST
CODE:11022-I

ENVIRONMENTAL TESTING &
REMEDATION SERVICE WITH REAL
ESTATE INCLUDED
REVENUE: \$3,000,000
PRETAX: \$750,000
PURCHASE PRICE: \$2,750,000
LOCATION: CENTRAL SOUTHERN
CODE:11021-I

HALF-WEB PRINTING COMPANY
REVENUE: \$2,500,000
PURCHASE PRICE: \$1,500,000
LOCATION: MIDWEST
CODE:11019-I

Acquisitions Available

Get on-board with the latest telecommunication technology and applications services provided by this Broadband Services Company (BSC). This BSC is a stable, profitable company with a history of growth and a 10 Million dollar 5 year revenue projection. The company provides broadband services installation, support, and maintenance with a heavy focus on reliability and quality. The company's primary focus is on multi-tenant buildings, condo developments, office buildings, and apartment complexes. The company focuses on construction stage as well as post construction services and maintenance. The Company has long lasting, well established relationships with major telecommunications providers and currently maintains offices in 4 states.
SIC:1799 Code:11024-I

Non-emergent ambulance service with consistent high margins & profits every year, high level of service, multi-year contracts in place, modern fleet, company has great strengths in both Billing & Logistics Mgt, Owner is seeking to stay with company after a sale and continue to run it & will retain equity. Hard Assets \$ 1 MM; A/Recs \$ 600-700K; S-corp.; will consider stock with write-up or an asset sale. Very strong company with excellent reputation. More details on locations etc after CA is executed. NOTE: We have another ambulance company available that would complement this company; the two companies merged would have \$ 10-11 MM in sales with over \$ 3.0 MM in EBITDA (without any costs being eliminated). We also have other strong performing ambulance companies available in various states.
SIC:4119 Code:11023-I

Founded in 2004 the Company attained profitability within its first 10 months and has continued to experienced healthy growth. That growth recently drove the company to open a second location which attained profitability within the first 6 months and is currently operating at approximately 70% of capacity. Part of the company's success has been its ability to reach out to and target one of the Southwest's primary minority demographics. By offering bi-lingual services this medical imaging company fills a needed role while supplementing their standard client base within a specialized market niche.
SIC:8071 Code:11022-I

This Environmental Company holds a DEQ License for NORM work and also a Waste Storage License, and Performs: Site remediation, tank cleaning, surveys and sampling, air quality/point source permitting, glycol dehydration system cleaning, handling naturally occurring radioactive material, pipe maintenance, plug and abandonment, decontamination, disposal, coating, blasting, and also consulting, training, laboratory analyses, just to name a few of their services from their industrial, waste, environmental, pipe maintenance, and additional services. Check out All of their Full Services !!!
SIC:8744-98-04 Code:11021-I

Founded 1994. Company services Direct Mail industry. High revenues \$6,500,000 / current annual Gross Sales \$2,500,000. Customers include retail, financial, advertising, healthcare & insurance industries. Current clients include Fortune 500 - 1000 companies. Office/equipment in a 37,000 sq. facility. Equipment includes Zirkon Mini-Web w/ inline Kodak Versamark imaging heads/inline finishing, MBO folding equipment, Kirk Rudy mail bases, Kodak Versamark offline imaging units, wafer sealing, cutting-edge data department, & complete computer-to-plate/pre-press department. Owner, mgmt & key personnel desire to remain.
SIC:2752 Code:11019-I

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Listing

Listing Categories

_____ Acquisitions Available:

_____ Acquisitions Wanted:

_____ Financing:

Type of Company

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_____ Service:

_____ Retail:

_____ Other (Please Specify): _____

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Service

HVAC AND MECHANICAL CONTRACTOR
REVENUE:\$2,212,909
PURCHASE PRICE: \$1,245,000
LOCATION: MOUNTAIN STATES
CODE:11018-I

PROVIDER OF LABORATORY RESEARCH
ANIMALS
REVENUE: \$2,000,000
LOCATION: UNITED STATES
CODE:11017-I

MOVING AND STORAGE COMPANY
REVENUE: \$2,000,000
PRETAX: \$400,000
PURCHASE PRICE: \$1,700,000
LOCATION: ALL
CODE:11016-I

INTERNET SERVICE BUSINESS
REVENUE: \$1,724,030
PURCHASE PRICE: \$TBS
LOCATION: MOUNTAIN STATES
CODE:11015-I

ITALIAN RESTAURANT FRANCHISE
REVENUE: \$1,676,039
PRETAX: \$464,578
PURCHASE PRICE: \$1,200,000
LOCATION:CENTRAL SOUTHERN
CODE: 11014-I

WELL ESTABLISHED DIESEL ENGINE
SERVICE
REVENUE: \$1,500,000
PRETAX: \$300,000
PURCHASE PRICE: 2,000,000
LOCATION: CENTRAL SOUTHERN
CODE:11013-I

WELL ESTABLISHED & GROWING

Acquisitions Available

This profitable southern Colorado company offers the full menu of mechanical contracting services for heating and air conditioning. Its customer mix includes commercial and residential. And through the recession, the company has continued to be profitable. There is sufficient cash flow to provide both a salary and a favorable return on investment. Highlights of the business also include: favorable financing with low down payment, established customer base, well-trained and experienced staff, and prime real estate for purchase (already built-out for future growth). This company would make an appealing acquisition to (1) a buyer already in the HVAC industry, (2) a buyer in a related field such as plumbing or electrical contracting, or (3) someone experienced in construction wanting to live in this popular city.
SIC:1711 Code:11018-I

The Company provides high quality research animals and contract breeding services to the pharmaceutical, biotech, life sciences and animal research industries. It has an operating history that spans over 35 years and has established a well-respected and recognized name in the marketplace. In 2008, the Company had approximately \$2 million in revenue with \$1 million in normalized EBITDA.
SIC:0279 Code:11017-I

Stable & Solid twenty-year-young Moving & Storage company available for a good business just like it is, or Ready To Go Up to the next level. Contracts in place with World-Wide Exposure! High Profit margin and Versatile stock / asset purchase option Available, with Owner Training as needed. Whether you have Experience in moving and storage, or not, this is One Business Opportunity you should Look Into !!!
SIC:048421 Code:11016-I

This Company has carved out a desirable niche in the field of adult education. It is a true virtual corporation that can be operated from anywhere in the world. This fully accredited eCommerce education company boasts a completely paperless, digital presence. There are no depreciating assets, traditional payroll expenses, employee benefits, or physical plant maintenance. Capable of significant growth, including international expansion. Sales and Adjusted Profit reflect a three-year average.
SIC:8742 Code:11015-I

UNIQUE well-established and very profitable large Italian Restaurant in South Louisiana. GOOD absentee-owner business, BETTER with your personal management, and BEST restaurant of it's kind around !!!
SIC:8744-98-04 Code:11014-I

Diesel Engine Service Company in Southern Louisiana, with long term customer base. Business Specializes in expert Detroit Diesel service, repairs, rebuilding, New & Used engine parts. Sale includes an extensive parts inventory and real estate included. Oilfield Services includes diesel engines for pumps, generators, boats and trucks. This company services Oilfield, Marine, and also Agricultural companies. Reduced Price includes buildings and land!
SIC:8744-98-04 Code:11013-I

Sales and Profits already High and still Increasing! This Plumbing

Service

PLUMBING COMPANY
REVENUE: \$1,400,000
PRETAX: \$500,000
PURCHASE PRICE: \$1,900,000
LOCATION: CENTRAL SOUTHERN
CODE:11012-I

BULK MAILING CENTER
REVENUE: \$1,250,000
PRETAX: \$240,000
PURCHASE PRICE: \$1,200,000
LOCATION: NORTHEAST
CODE:11011-I

SOFTWARE COMPANY THAT PUBLISHES
AND PROVIDES ORGANIZATIONAL PRO-
DUCTIVITY AND EFFICIENCY SOFTWARE
AND SERVICE.
REVENUE: \$1,200,000
PRETAX: \$370,000
LOCATION: ALL
CODE:11010-I

Retail

PETROLEUM MARKETER
REVENUE: \$36,282,000
PRETAX: \$1,140,000
LOCATION: MOUNTAIN STATES
CODE:11007-I

LEADING WOODWORKING PRODUCT
SUPPLIER
REVENUE: \$34,300,000
PRETAX: \$1,500,000
LOCATION: UNITED STATES
CODE:11006-I

LEADING RETAILER OF LUXURY PRODUCTS
FOR THE HOME
REVENUE: \$10,461,216
PRETAX: \$1,300,000
LOCATION: WEST COAST
CODE:11001-I

Acquisitions Available

Company has everything you need to be a First Class Operation: Excellent facilities, Great Reputation, Well Established, Good Employees, Contracts, and More! Opportunities are Unlimited on this One!!!
SIC:1711-02-00 Code:11012-I

This is a solid business that works from a simplified business model of saving money for its customers by providing bulk mail rates and services that its customers can not duplicate in house. Equipment is modern. Real estate (\$500,000) included. Revenues are increasing. Profits provide a good living and pay acquisition debt. Seller is retiring and will offer transition training. Limited employees.
SIC:7389 Code:11011-I

This software publisher of business enterprise software develops, markets, and supports leading edge technology solutions to the public and private sectors, Business-to-Business and Business-to-Government. The company enjoys significant service contracts producing recurring revenues. The company's product produces excellent returns to entities looking for cost savings and organizational efficiency. It saves the customers money and improves management's effectiveness.
SIC:739 Code:11010-I

Acquisitions Available

The Company markets retail petroleum products (gasoline, diesel and lubricants) at three convenience stores and one truck stop. The Company also operates wholesale bulk fuel plants supplying diesel, gasoline and lubricants to industrial, oil field, construction, and agricultural customers.
SIC:5541 Code:11007-I

The Company is one of the largest specialty woodworking product suppliers in the United States, and has been servicing end users in the commercial and consumer woodworking industry since 1972. The Company markets a comprehensive range of woodworking tools, hand and power tools, abrasives, accessories, and other supplies used in woodworking operations. The Company has only a small share of the fragmented \$8 billion woodworking market, which leaves substantial opportunities to grow its market share.
SIC:5072 Code:11006-I

The Company was established in 1986 to provide the discriminating shopper with the world's finest selection of linens and specialty items for the home. Drawing on their many years of experience in the textile industry, the founders have become leaders in the luxury linen market. Their quest for superior quality merchandise has led them around the globe many times over and earned the Company a prestigious Retailer of the Year Award from the Home and Textile Industry. The Company offers a vast inventory and a talented design staff to assist with custom orders, personalized monogramming, and the creating of unique color palettes and styling to satisfy the needs of the most sophisticated of clientele. The overwhelming success of

Retail

HIGH VOLUME C-STORE WITH REAL ESTATE
REVENUE: \$3,700,000
PRETAX: \$470,000
PURCHASE PRICE: \$1,100,000
LOCATION: CENTRAL SOUTHERN
CODE:11008-I

REMODELED AND BRANDED C-STORE IN
ALEXANDRIA, LA WITH CAR WASH & LAND
REVENUE: \$2,500,000
PRETAX: \$250,000
PURCHASE PRICE: \$675,000
LOCATION: CENTRAL SOUTHERN
CODE:11005-I

CONVENIENCE STORE WITH DELI AND GAS
AND THREE ACRES
REVENUE: \$2,000,000
PRETAX: \$300,000
PURCHASE PRICE: \$1,700,000
LOCATION: CENTRAL SOUTHERN
CODE:11003-I

BRANDED CONVENIENCE STORE WITH ONE
ACRE REAL ESTATE
REVENUE: \$2,000,000
PRETAX: \$275,000
PURCHASE PRICE: \$775,000
LOCATION: CENTRAL SOUTHERN
CODE:11004-I

ESTABLISHED MAJOR BRAND GAS AND
CONVENIENCE STORE WITH REAL ESTATE
REVENUE: \$1,160,000
PRETAX: \$94,000
PURCHASE PRICE: NEGOTIABLE
LOCATION: CENTRAL SOUTHERN
CODE:11002-I

AUTO DEALERSHIP (MAJOR FOREIGN CAR
FRANCHISE)
LOCATION: SOUTHEAST
CODE:11000-I

TRUCKING COMPANY
REVENUE: \$31,000,000
PRETAX: \$4,000,000
PURCHASE PRICE: \$10-\$15MM
RANGE INCLUDING DEBT ASSUMPTION
LOCATION: OTHER
CODE:10998-I

Acquisitions Available

the Company's flagship store has led to subsequent retail stores in other locations.
SIC:5712 Code:11001-I

High Volume Convenience Store abounds in Opportunity Value! Monthly fuel volume 65,000 gallons from New card-reading fuel dispensers. Monthly inside sales \$120,000 mostly cash including sales from newly installed kitchen and deli. Located on a high-traffic highway with lots of land available to add drive-thru, apartments, motel, car wash, video poker, etc. Great Location for Growth!
SIC:044711 Code:11008-I

Newly Remodeled Branded Fuel Gas Station and Convenience Store on busy highway in upscale area of Alexandria, Louisiana. Had been closed for two years, and after only eleven months in operation again now doing 40,000 gallons fuel per month, and over \$75,000 per month inside sales, not including the deli sales now available for the Free Standing Car Wash now back in operation. High Quality Full Kitchen now licensed for deli and food sales. Real Estate alone worth over \$500k and included in purchase price. All of this available with Owner Financing !!!
SIC:044711 Code:11005-I

Great Sales Volume for Fifth Year Open: Deli \$1000 / day, Inside \$65-70k/month, Fuel 50k gallons/month. Plenty of room for Expansion, RV Park, Storage facilities, etc. Beautiful Surroundings in a Rapidly Expanding area. Sale price Includes Three Acres of Real Estate !!
SIC:044711 Code:11003-I

Major Branded Fuel Convenience Store with One Acre Real Estate included. Inside sales \$85,000 per month and fuel sales 35,000 gallons per month. Approved for Popular Submarine Sandwich Franchise and for Three Video Poker Machines. Also includes Owner Financing Available!
SIC:044711 Code:11004-I

Established Gas Station and Convenience Store in the Lafayette area. Excellent fuel sales with Major Brand. Real Estate Included in purchase price. Gas sales 50,000 gallons/month and inside sales \$25,000/month. Great Location !!!
SIC:044711 Code:11002-I

Auto Dealership (Major Foreign Car Franchise) Very Profitable
SIC:5511 Code:11000-I

Trucking company owns and operates 180 trucks in the Western 12 states (general freight, produce, frozen foods, other food related items). SIC:4200 Code:10998-I

Other

ENVIRONMENTAL ENGINEERING,
REMEDATION AND CONSTRUCTION
COMPANY
REVENUE: \$27,822,565
PRETAX: \$3,326,904
LOCATION: WEST COAST
CODE:10997-I

DRY UTILITY SYSTEMS CONTRACTOR
REVENUE: \$24,033,104
PRETAX: \$4,721,910
LOCATION: WEST COAST
CODE:10996-I

AGGREGATE SUPPLIER& ROAD, BRIDGE,
CONCRETE UNDERGROUND UTILITY,
RESIDENTIAL & COMMERCIAL
CONTRACTOR
REVENUE: \$15,000,000
PRETAX: \$2,500,000
LOCATION: WEST COAST
CODE: 10995-I

TRANSPORTATION & DUMPSITE
MANAGEMENT CO.
REVENUE:\$4,990,000
PRETAX: \$1,300,000
LOCATION: WEST COAST
CODE:10999-I

Acquisitions Available

Founded in 1983, the Company is an environmental engineering, remediation and construction firm that performs the bulk of its work under federal government contracts. Approximately 90% of its business is with the Department of Defense. The firm designs and implements environmental remediation plans. Much of the Company's focus involves the remediation of soil and groundwater contamination. It also engages in the design/build of fueling systems that use modern techniques to monitor and detect any potential spillage of contaminants.
SIC:8711 Code:10997-I

The company is a utility contractor that specializes in the installation of underground dry utility systems, primarily gas lines in the Southern California area. The company has been established for over 20 years and the owners desire to achieve some liquidity. The company currently has over 40 crews that are complete with crew trucks, air compressors, welding equipment, and trailers capable of hauling as much as 2,500 (+/-) feet of polyethylene gas pipe to job sites as well. Crews are dispatched each day to various job sites in Orange, Riverside and San Diego counties. Most work is performed on pre-negotiated prices. Crews are supported with various boring machines, backhoe excavators, large dump trucks, low bed delivery trucks and other equipment. The company employs over 200 and has a fleet of 87 pieces of rolling stock and thousands of pieces of modern production equipment. The equipment is in excellent condition and has an approximate Fair Market Value of \$4,800,000.
SIC:1623 Code:10996-I

The Company was established in 1972, employs nearly 150 people, and owns nearly 350 acres of land. The fair market value of tangible hard assets (excluding quarries, asphalt, and concrete plant) exceeds \$17 million. Company has been able to generate annual EBITDA of up to \$3 million in spite of the tremendous investment required to permit approximately 23 million tons of aggregates with asphalt plant permits, as well as an asphalt and concrete plant. It is now expecting to generate approximately \$2.5 million per year in additional annual profit (plus yearly increases) from the quarries each year for the next 15-20 years. Company is located in a growing area with little to no competition and performs a variety of construction services to both the public and private sectors and offers a broad range of unparalleled services.
SIC:1611, 1623 Code:10995-I

The Company was originally established in 1991 and has been a leader in facilitating the import and export needs of the construction industry in California. The Company specializes in dumpsite management throughout several nearby counties. Throughout the years The Company has successfully completed thousands of mid to large scale earth moving projects. During these years The Company has established a sound reputation for integrity, performance, and customer service. The Company specializes in transportation of fill materials and is able to provide its clients with all of the heavy equipment, trucking, personnel, haul route permits, and street sweeping needed for virtually any project. The Company provides an economical, turnkey service for earth transportation. The Company was recently awarded an exclusive municipal contract which is expected to generate revenues in excess of \$30,000,000 spread out over 5-10 years. The work on this contract is set to commence in 2009.
4.2121E+27 Code:10999-I

Seeking Financing

OIL EXPLORATION & PRODUCTION CO
SEEKING DEBT OR EQUITY INVESTMENT OF
\$15 MILLION
REVENUE:
PURCHASE PRICE: DEBT OR EQUITY INVEST-
MENT OF \$15 MILLION
LOCATION: SOUTHWEST
CODE:11032-I

ACQUISITION OF BANK BY FINANCIAL
SERVICES COMPANY-SEEKING \$12MM DEBT
& EQUITY
REVENUE:
PURCHASE PRICE: SEEKING \$12MM DEBT
AND EQUITY
LOCATION:ALL
CODE: 11031-I

Acquisitions Available

The Company is an oil exploration and production company (E&P) seeking a debt or equity investment of \$5 million initially + \$10 million final stage for crude oil extraction of a large, proven oil field in Texas. Engineering data confirms that the current value of oil in place in the sought-after reserve exceeds \$6 billion. Highlights:*** Looking to fund purchase of pilot project for production of heavy oil which is ready for immediate drilling; information collected during pilot project to be used when drilling additional wells.*** Engineering data confirms current value of oil in place in reserve exceeds \$6 billion.*** Initial \$5 million investment will fund pilot project while additional \$10 million to be used, shortly thereafter, toward drilling of remaining oil in place.*** Favorable SEC rule being implemented January 1, 2010 will allow for companies in this industry to include more assets than they could previously, thereby strengthening their balance sheets.
SIC:1382 Code:11032-I

Investment Highlights:*** \$51 million in assets with \$6.2 million in retained earnings*** Bank in business 42 years.*** Current bank president 35 years tenure with bank.*** Bank VP is a CPA with 23 years tenure with bank.*** 5-year average pretax earnings \$782,000.*** 2007 midyear pretax earnings \$832,000.*** No exposure to subprime losses.*** Bank owns branch location real estate.*** Acquisition integrates with all current activity.The Financial Services Company, headquartered in the state of Washington, is seeking \$12 million in debt and equity financing to acquire a Midwest bank in order to diversify its business lines. Already a successful loan originator, contract processor, and settlement service provider in 30 U.S. states, The Company is adding a federally chartered single-branch conservative Midwest bank with an insurance subsidiary to its business holdings. SIC:738909
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